



NEW HAVEN PUBLIC SCHOOLS

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To: New Haven Board of Education Finance and Operations Committee
From: Thomas Lamb, Chief Operating Officer
Gail Sharry, Executive Director
Michael Gormany, City Budget Director
Date: Tuesday, May 24, 2022
Re: Fiscal year 2022-23, Award of Contract for NHPS Food Service for Direct Commodity Purchase

Executive Summary: Approval is requested for an award of contract(s) under RFP# 2022-04-1440 for the purchase of **direct commodity purchase** for fiscal year 2022-23 for NHPS Food Service.

Vendor Number	Vendor Name	Vendor Address	City, State, Zip	Award Amount not to Exceed	Minority or Women Owned Small Business?	Renewal or Award of Contract/Agreement
51354	Tasty Brands	6800 Jericho Turnpike Suite 101W	Syosset, NY 11791	190,000		Award

Contract or Agreement #: TBD

Funding Source & Account #: 25215200-55587

Key Questions: (Please have someone ready to discuss the details of each question during the Finance & Operations meeting or this proposal might not be advanced for consideration by the full Board of Education):

1. **What specific service will the contractor provide:**
 - a. **The vendor(s) will provide direct commodities based on the USDA program. NHPS-Food Service utilizes this program to receive USDA pricing on food product directly from the distributor. With this program, quantities are limited.**
2. **How was the contractor selected? Quotes? RFP? Sealed Bid or Sole Source? Please describe the selection process including other sources considered and the rationale for selecting this method of selection:**
 - a. **The vendor was selected via a request for proposal (RFP) process, based on the award criteria set forth in the solicitation.**
3. **If this is a renewal with a current vendor, has the vendor’s performance been satisfactory under the existing contract or agreement?**
 - a. **This is not applicable as this is a new award.**



4. **If this Contract/Agreement is a Renewal has cost increased? If yes, by how much?**
 - a. **This is not applicable as this is a new award.**

5. **If this Contractor is New has cost for service increased from previous years? If yes, by how much?**
 - a. **Vendor(s) are evaluated throughout the school year based on product sensory (food evaluation) delivery expectations, customers service, and other criteria set at the beginning of the school year.**
 - b. **Food cost has increased from an overall pricing standpoint, especially due to the pandemic.**
 - c. **The contractor(s) have been used in prior years with no issues.**

6. **Is this a service existing staff could provide? Why or why not?**
 - a. **No.**

Contract Number 2022-04-1440
Contract Name Direct Commodity Purchase
Contract Period July 01, 2022 to June 30, 2023
Contractor Tasty Brands
Award Amount \$190,000.00

Status	#	Per bid specifications:	Item Specification	Unit of Measure	Unit of measure Pack Size (Preferred)	Commodity Bid Price	Commodity Case Packing Size	Commodity Per Case Price	Commodity Product Code - (What will appear on Invoice)	Commercial Bid Price	Commercial Case Packing Size	Commercial Per Case Price	Commercial Product Code (What Will Appear on Invoice)	Vendor Notes or Comments
Frozen Grain/Cheese	#5-1	Whole Grain Turkey Pepperoni & Cheese Lunch Kit	WG Turkey Pepperoni & Cheese kit Anytimers 10292 or item equal	Portion (kit)	Portion (2 oz. m/ma)	\$1.5890	48/3.81 oz	\$76.2700	10292	\$1.6700	48/3.81 oz	\$80.1400	10292	minimum ship - 6 pallets, full pallets mixed product
Frozen Grain/Cheese	#5-2	Whole Grain Turkey Pepperoni Pizza Lunch Kit	WG Turkey Pepperoni & Cheese Pizza kit Anytimers 10102 or item equal	Portion (kit)	Portion (2 oz. m/ma)	\$1.4500	48/5.58 oz	\$69.5900	10102	\$1.6110	48/5.58 oz	\$77.3100	10102	minimum ship - 6 pallets, full pallets mixed product
Frozen Grain/Cheese	#5-3	Whole Grain Cheese Pizza lunch kit	WG Cheese Pizza kit Anytimers 10101 or item equal	Portion (kit)	Portion (2 oz. m/ma)	\$1.3010	48/5.25 oz	\$62.4700	10101	\$1.5190	48/5.25 oz	\$72.9000	10101	minimum ship - 6 pallets, full pallets mixed product
Frozen Grain/Cheese	#5-19	IW Chicken Turkey Pepperoni & Cheese Sub	IW Chicken Turkey Pepperoni & Cheese Sub, 2M/MA, Tasty Brands 70015 or equal	Portion	Portion (1pkg, 2 oz. m/ma, 2g)	\$0.9590	72/4.87 oz	\$69.0800	70015	\$1.0680	72/4.87 oz	\$76.9000	70015	minimum ship - 6 pallets, full pallets mixed product
Frozen Grain/Cheese	#5-20	Cheese Stuffed WG Square Ravioli	Cheese Stuffed WG Square Ravioli, 2 M/MA, 1.25 G, CN label, Tasty Brands 00803WG or equal	Portion	Portion (2 oz. m/ma, 1 G)	\$0.5630	110/4.36 OZ	\$61.9600	00832WG	\$0.6670	110/4.36 OZ	\$73.3400	00832WG	#00832WG is the correct code for Stuffed Square Ravioli - minimum ship - 6 pallets, full pallets mixed product
Frozen Grain/Cheese	#5-21	Cheese Stuffed WG Rigatoni	Cheese Stuffed WG Rigatoni, 2 M/MA, 1.25 G, CN label, Tasty Brands 00803WG or equal	Portion	Portion (2 oz. m/ma, 1 G)	\$0.5630	110/4.36 oz	\$61.9000	00831WG	\$0.6660	110/4.36 OZ	\$73.2800	00831WG	#00831WG is the correct code for Stuffed Rigatoni - minimum ship - 6 pallets, full pallets mixed product
Frozen Grain/Cheese	#5-22	Cheese Stuffed WG Shells	Cheese Stuffed WG Shells, 2 M/MA, 2 G, CN label, Tasty Brands 00831WG or equal	Portion	Portion (2 oz. m/ma, 1 G)	\$0.4940	130/4.30 oz	\$64.2500	00825WG	\$0.6310	130/4.30 oz	\$82.0800	00825WG	#00803WG is discontinued - #00825WG is an alternate item - minimum ship - 6 pallets, full pallets mixed product
Frozen Grain/Cheese	#5-23	IW Turkey Ham & Cheese Croissant, IW	IW Turkey Ham & Cheese Sub, 2.52 oz sub equals 2M/MA & 2G, Tasty Brands 70073 or equal	Portion	Portion (1pkg, 2 oz. m/ma, 2g)	\$0.6870	120/2.52 OZ	\$82.4400	70073	\$0.7270	120/2.52 OZ	\$87.2700	70073	minimum ship - 6 pallets, full pallets mixed product
Frozen Grain/Cheese	#5-24	IW Turkey Ham, Turkey Pepperoni & Cheese Sub	IW Turkey Ham, Turkey Pepperoni & Cheese Sub, 4.87 oz sub equals 2M/MA & 2G, Tasty BRands70085 or equal	Portion	Portion (1pkg, 2 oz. m/ma, 2g)	\$0.9730	72/4.87 OZ	\$70.0400	70085	\$1.0810	72/4.87 OZ	\$77.8600	70085	minimum ship - 6 pallets, full pallets mixed product
Frozen Grain/Cheese	#5-25	IW Italian Combo Sandwich	IW Italian Combo Sandwich, 2M/MA, Tasty Brands 70014 or equal	Portion	Portion (sandwich) 2 M/MA, 2GR	\$0.9440	72/4.50 OZ	\$67.9600	70014	\$1.0530	72/4.50 OZ	\$75.7800	70014	minimum ship - 6 pallets, full pallets mixed product

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Frozen Grain/Cheese	#5-26	IW Egg Patty, Cheese on English Muffin	IW Egg Patty, Cheese on English Muffin, 3.45 z equals 1 M/MA & 2G, Taasty Brands 73401 or equal	Portion	Portion (sandwich) 1 M/MA, 2GR	\$0.6750	108/3.45 OZ	\$72.8900	73401	\$0.6950	108/3.45 OZ	\$75.0600	73401	minimum ship - 6 pallets, full pallets mixed product
Frozen Grain/Cheese	#5-27	Pizza Boli, Bulk	Mozarella stuffed calzone with sauce, Bulk, meets a 2M/MA & 2G, Tasty Brands 53201	Portion	Portion (sandwich) 2 M/MA, 2GR	\$0.6620	96/5.00 OZ	\$63.5100	53201	\$0.8790	96/5.00 OZ	\$84.3600	53201	minimum ship - 6 pallets, full pallets mixed product
Frozen Grain/Cheese	#5-28	IW Pizza Boli	Mozarella stuffed calzone with sauce, IW, meets a 2M/MA & 2G, Tasty Brands 53201	Portion	Portion (sandwich) 2 M/MA, 2GR	\$0.6930	96/5.00 OZ	\$66.5600	53206	\$0.9110	96/5.00 OZ	\$87.4100	53206	#53206 correct code # for IW - minimum ship - 6 pallets, full pallets mixed product
Frozen Grain/Cheese	#5-29	Mini Pizza Boli Bites	Mozarella stuffed mini calzones(4) with sauce, Bulk, meets a 2M/MA & 2G, Tasty Brands 53208	Portion	Portion (4 each) 2 M/MA, 2GR	\$0.8020	79/5.93 oz	\$63.3800	53208	\$1.0200	79/5.93 oz	\$80.5500	53208	minimum ship - 6 pallets, full pallets mixed product
Frozen Grain/Cheese	#5-30	Nacho Pizza Boli, Bulk	Mozarella stuffed calzone with sauce, Bulk, meets a 2M/MA & 2G, Tasty Brands 53227	Portion	Portion (sandwich) 2 M/MA, 2GR	\$0.7080	96/4.90 oz	\$68.0100	53227	\$0.9260	96/4.90 oz	\$88.8600	53227	minimum ship - 6 pallets, full pallets mixed product
Frozen Grain/Cheese	#5-31	Nacho Pizza Boli, IW	Mozarella stuffed calzone with sauce, Bulk, meets a 2M/MA & 2G, Tasty Brands 53207	Portion	Portion (sandwich) 2 M/MA, 2GR	\$0.7400	96/4.90 oz	\$71.0200	53207	\$0.9570	96/4.90 oz	\$91.8700	53207	minimum ship - 6 pallets, full pallets mixed product