



NEW HAVEN PUBLIC SCHOOLS

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To: New Haven Board of Education Finance and Operations Committee
From: Thomas Lamb, Chief Operating Officer
Gail Sharry, Executive Director
Michael Gormany, City Budget Director
Date: Tuesday, May 24, 2022
Re: Fiscal year 2022-23, Award of Contract for NHPS Food Service for Direct Commodity Purchase

Executive Summary: Approval is requested for an award of contract(s) under RFP# 2022-04-1440 for the purchase of **direct commodity purchase** for fiscal year 2022-23 for NHPS Food Service.

Vendor Number	Vendor Name	Vendor Address	City, State, Zip	Award Amount not to Exceed	Minority or Women Owned Small Business?	Renewal or Award of Contract/Agreement
55229	Out of the Shell- Yangs 5th Taste	9646 Remer Street	South El Monte, CA 91733	160,000		Award

Contract or Agreement #: TBD

Funding Source & Account #: 25215200-55587

Key Questions: (Please have someone ready to discuss the details of each question during the Finance & Operations meeting or this proposal might not be advanced for consideration by the full Board of Education):

1. **What specific service will the contractor provide:**
 - a. **The vendor(s) will provide direct commodities based on the USDA program. NHPS-Food Service utilizes this program to receive USDA pricing on food product directly from the distributor. With this program, quantities are limited.**
2. **How was the contractor selected? Quotes? RFP? Sealed Bid or Sole Source? Please describe the selection process including other sources considered and the rationale for selecting this method of selection:**
 - a. **The vendor was selected via a request for proposal (RFP) process, based on the award criteria set forth in the solicitation.**
3. **If this is a renewal with a current vendor, has the vendor’s performance been satisfactory under the existing contract or agreement?**
 - a. **This is not applicable as this is a new award.**



4. **If this Contract/Agreement is a Renewal has cost increased? If yes, by how much?**
 - a. **This is not applicable as this is a new award.**

5. **If this Contractor is New has cost for service increased from previous years? If yes, by how much?**
 - a. **Vendor(s) are evaluated throughout the school year based on product sensory (food evaluation) delivery expectations, customers service, and other criteria set at the beginning of the school year.**
 - b. **Food cost has increased from an overall pricing standpoint, especially due to the pandemic.**
 - c. **The contractor(s) have been used in prior years with no issues.**

6. **Is this a service existing staff could provide? Why or why not?**
 - a. **No.**

Contract Number 2022-04-1440
Contract Name Direct Commodity Purchase
Contract Period July 01, 2022 to June 30, 2023
Contractor Out of the Shell-Yangs 5th Taste
Award Amount \$160,000.00

Category	Item No	Bid Specification	Item Specification	Unit of Measure	Unit of measure Pack Size (Preferred)	Commodity Bid Price	Commodity Case Packing Size	Commodity Per Case Price	Commodity Product Code - (What will appear on Invoice)	Commercial Bid Price	Commercial Case Packing Size	Commercial Per Case Price	Commercial Product Code (What Will Appear on Invoice)	Vendor Notes or Comments
Frozen Chicken	#3-5	Sweet Chili Thai Chicken., Gluten Free	Sweet Chili Thai Chicken, Gluten Free, 2.85z serving with z sauce prvides 2 M/MA, , no msg, no ISP, no Peanuts or peanut oil, Asian Foods 73004 or equal	Portion	Portion (2 m/ma)	\$0.7848	192 servings per case	\$150.6900	8-52724-15550-0	\$0.8833	192 servings per case	\$169.5900	8-52724-15550-0	Yangs Sweet Chili Thai Chicken #15550-0 is NOT gluten free. Minimum for delivery is 3 full pallets, 35 cases per pallet, delivered to one location. Full pallet orders only. Yangs lead time is 12-15 weeks.
Frozen Chicken	#3-6	BBQ Teriyaki Chicken, Gluten Free,	BBQ Chicken Teriyaki Chicken, 2.4 oz serving provides 2 M/MA, no more than3.5 grams fat, lessthan 330 miligrams sodium, no msg, no ISP, no peanuts or peanut oil, Yangs 8-52724-15559-3 or equal	Portion	Portion (2 oz. m/ma)	\$0.5840	240 servings per case	\$140.1700	8-52724-15559-3	\$0.6791	240 servings per case	\$162.9800	8-52724-15559-3	Yangs minimum delivery requirement is 3 full pallets, 35 cases per pallet, delivered to one location. Full pallet orders only. Yangs lead time is 12-15 weeks.
Frozen Chicken	#3-8	Chicken Nuggets, Whole Muscle	Chicken, 2.5 oz serving provides 2 M/MA, no more than 3.5 grams fat, lessthan 121 miligrams sodium, mo msg, no lsp, no peanut or peanut oil, Yangs 8-52724-15567-8	Portion	Portion (2 m/ma)	\$0.7138	224 servings per case	\$159.8800	8-52724-15566-1	\$0.8123	224 servings per case	\$181.9600	8-52724-15566-1	Yangs minimum delivery requirement is 3 full pallets, 35 cases per pallet, delivered to one location. Full pallet orders only. Yangs lead time is 12-15 weeks.

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Frozen Products	#4-1	Chow Mein WG	Chow Mein WG, 2.8oz serving provides 2 Grain, no more than 3 gram fat, less than 506 miligram sodium, no msg, no ISP, no peanuts or peanut oil, Yangs 8-52724-15566-1 or equal	Portion	Portion (2 oz. m/ma)	\$0.0000	N/A	\$0.0000	N/A	\$0.4034	80 servings per case	\$32.2700	8-52724-00301-6	Not available as commodity processed, only commercially. Yangs minimum delivery requirement is 3 full pallets, 96 cases per pallet, delivered to one location. Full pallet orders only. Yangs lead time is 12-15 weeks.