



NEW HAVEN PUBLIC SCHOOLS

Gail Sharry, Executive Director
NHPS Food Service
P: (475) 220-1610
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To: New Haven Board of Education Finance and Operations Committee
From: Thomas Lamb, Chief Operating Officer
Gail Sharry, Executive Director
Michael Gormany, City Budget Director
Date: Tuesday, May 24, 2022
Re: Fiscal year 2022-23, Award of Contract for NHPS Food Service for Grocery

Executive Summary: Approval is requested for an award of contract(s) under RFP# 2022-04-1442 for the purchase of **grocery** for fiscal year 2022-23 for NHPS Food Service.

Vendor Number	Vendor Name	Vendor Address	City, State, Zip	Award Amount not to Exceed	Minority or Women Owned Small Business?	Renewal or Award of Contract/Agreement
55229	Out of the Shell- Yangs 5th Taste	9646 Remer Street	South El Monte, CA 91733	75,000		Award

Contract or Agreement #: TBD

Funding Source & Account #: 25215200-55587

Key Questions: (Please have someone ready to discuss the details of each question during the Finance & Operations meeting or this proposal might not be advanced for consideration by the full Board of Education):

1. **What specific service will the contractor provide:**
 - a. The vendor(s) will provide food for the NHPS Food Service program.
2. **How was the contractor selected? Quotes? RFP? Sealed Bid or Sole Source? Please describe the selection process including other sources considered and the rationale for selecting this method of selection:**
 - a. The vendor was selected via a request for proposal (RFP) process, based on the award criteria set forth in the solicitation.



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3. **If this is a renewal with a current vendor, has the vendor's performance been satisfactory under the existing contract or agreement?**
 - a. **This is not applicable as this is a new award.**
4. **If this Contract/Agreement is a Renewal has cost increased? If yes, by how much?**
 - a. **This is not applicable as this is a new award.**
5. **If this Contractor is New has cost for service increased from previous years? If yes, by how much?**
 - a. **Vendor(s) are evaluated throughout the school year based on product sensory (food evaluation) delivery expectations, customers service, and other criteria set at the beginning of the school year.**
 - b. **Food cost has increased from an overall pricing standpoint, especially due to the pandemic.**
 - c. **The contractor(s) have been used in prior years with no issues.**
6. **Is this a service existing staff could provide? Why or why not?**
 - a. **Staff could not perform these services as this is an RFP for food products.**

Contract Number 2022-04-1442

Contract Name Grocery

Contract Term July 01, 2022 to June 30, 2023

Contractor Out of the Shell-Yangs 5th Taste

Award \$75,000.00

Category	#	Per specification	Item/Description	Unit Measure	Unit Price	Case Packing Size	Case Price	NOI Pricing for Commodities	Fee for Service (FFS)- Commodities	Vendor Item/Stock Number	Vendor UOM If different than specifications
Frozen Chicken	#3-7	Whole Muscle Chicken Chunks	WG, Whole Muscle Chicken Chunks,one 2.5 oz serving provides 3 M/MA. No MSG, No Isolated Soy Protein, Prefer Yangs 8-52724-15566-1	portion	\$0.8123	224 servings per case	\$181.9600	\$181.9600	\$159.8800	8-52724-15566-1	224 servings per case, 2.5 oz. per serving
Frozen Chicken	#3-9	BBQ Teriyaki Chicken, Gluten Free,	BBQ Teriyaki Chicken, gluten free, 2.4 oz serving provides 2 M/MA, no more than3.5 grams fat, less than 330 milligrams sodium, no msg, no ISP, no peanuts or peanut oil, Yang's 8-52724-15554-8 or equal	portion	\$0.6791	240 servings per case	\$162.9800	\$162.9800	\$140.1700	8-52724-15559-3	240 servings per case, 2.4 oz. per serving
Frozen Chicken	#3-11	Sweet Chili Thai Chicken - Gluten Free	Sweet Chili Thai Chicken Gluten Free, 2.8 oz provides 2 M/MA, Asian Foods Solutions 73004 or equal	portion	\$0.8833	192 servings per case	\$169.5900	\$169.5900	\$150.6900	8-52724-15550-0	192 servings per case, 3.6 oz. per serving

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Frozen Grains	#16-58	Chow Mein WG	Chow Mein WG, 2.8oz serving provides 2 Grain, no more than 1 gram fat, less than 506 milligram sodium, no msg, no ISP, no peanuts or peanut oil, Yang's 8-52724-0030-6 or equal - Portion is 2oz	portion	\$0.4034	80 servings per case	\$32.2700	\$0.0000	\$0.0000	8-52724-00301-6	80 servings per case, 2.8 oz. per serving
Frozen Grains	#16-62	WG Chow Mein Noodles	Chow Mein WG, 2.8oz serving provides 2 Grain, no more than 1 gram fat, less than 506 milligram sodium, no msg, no ISP, no peanuts or peanut oil, Yang's 8-52724-0030-6 or equal	cs	\$33.2900	100 servings per case	\$33.2900	\$0.0000	\$0.0000	8-52724-00302-3	100 servings per case, 2.0 oz. per serving

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Frozen Grains	#16-63	WG Fried Rice	WG Fried Rice, Vegetable fried rice, brown rice, carrots, peas, corn, Minh 1061142023 or equal	cs	\$75.5000	83 servings per case	\$75.5000	\$0.0000	\$0.0000	8-52724-15582-1	83 servings per case, 5.36 oz. per serving

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**Vendor Notes,
Comments or
Substitution Notes**

Yangs minimum delivery requirement is 3 full pallets, 35 cases per pallet, delivered to one location. Full pallet orders only. Yangs lead time is 12-15 weeks.

Yangs minimum delivery requirement is 3 full pallets, 35 cases per pallet, delivered to one location. Full pallet orders only. Yangs lead time is 12-15 weeks.

Yangs Sweet Chili Thai Chicken #15550-0 is NOT gluten free. Minimum for delivery is 3 full pallets, 35 cases per pallet, delivered to one location. Full pallet orders only. Yangs lead time is 12-15 weeks.

**Vendor Notes,
Comments or
Substitution Notes**

We have provided commercial pricing since this item is not available as commodity processed.

Yangs minimum delivery requirement is 3 full pallets, 96 cases per pallet, delivered to one location. Full pallet orders only. Yangs lead time is 12-15 weeks.

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Yangs minimum delivery requirement is 3 full pallets, 96 cases per pallet, delivered to one location. Full pallet orders only. Yangs lead time is 12-15 weeks.

**Vendor Notes,
Comments or
Substitution Notes**

We have provided commercial pricing since this item is not available as commodity processed.

Yangs minimum delivery requirement is 3 full pallets, 56 cases per pallet, delivered to one location. Full pallet orders only. Yangs lead time is 12-15 weeks.

**Vendor Notes,
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