



NEW HAVEN PUBLIC SCHOOLS

Gail Sharry, Executive Director
NHPS Food Service
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To: New Haven Board of Education Finance and Operations Committee
From: Thomas Lamb, Chief Operating Officer
Gail Sharry, Executive Director
Michael Gormany, City Budget Director
Date: Tuesday, May 24, 2022
Re: Fiscal year 2022-23, Award of Contract for NHPS Food Service for Direct Commodity Purchase

Executive Summary: Approval is requested for an award of contract(s) under RFP# 2022-04-1440 for the purchase of **direct commodity purchase** for fiscal year 2022-23 for NHPS Food Service.

Vendor Number	Vendor Name	Vendor Address	City, State, Zip	Award Amount not to Exceed	Minority or Women Owned Small Business?	Renewal or Award of Contract/Agreement
TBD	Red Gold LLC	P.O. Box 83	Elwood, IN 46036	50,000		Award

Contract or Agreement #: TBD

Funding Source & Account #: 25215200-55587

Key Questions: (Please have someone ready to discuss the details of each question during the Finance & Operations meeting or this proposal might not be advanced for consideration by the full Board of Education):

1. **What specific service will the contractor provide:**
 - a. **The vendor(s) will provide direct commodities based on the USDA program. NHPS-Food Service utilizes this program to receive USDA pricing on food product directly from the distributor. With this program, quantities are limited.**
2. **How was the contractor selected? Quotes? RFP? Sealed Bid or Sole Source? Please describe the selection process including other sources considered and the rationale for selecting this method of selection:**
 - a. **The vendor was selected via a request for proposal (RFP) process, based on the award criteria set forth in the solicitation.**
3. **If this is a renewal with a current vendor, has the vendor’s performance been satisfactory under the existing contract or agreement?**
 - a. **This is not applicable as this is a new award.**
4. **If this Contract/Agreement is a Renewal has cost increased? If yes, by how much?**



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- a. This is not applicable as this is a new award.
5. If this Contractor is New has cost for service increased from previous years? If yes, by how much?
 - a. Vendor(s) are evaluated throughout the school year based on product sensory (food evaluation) delivery expectations, customers service, and other criteria set at the beginning of the school year.
 - b. Food cost has increased from an overall pricing standpoint, especially due to the pandemic.
 - c. The contractor(s) have been used in prior years with no issues.
 6. Is this a service existing staff could provide? Why or why not?
 - a. No.

Contract Number 2022-04-1440
Contract Name Direct Commodity Purchase
Contract Period July 01, 2022 to June 30, 2023
Contractor Red Gold LLC
Award Amount \$50,000.00

Status	#	Per bid specifications:	Item Specification	Unit of Measure	Unit of measure Pack Size (Preferred)	Commodity Bid Price	Commodity Case Packing Size	Commodity Per Case Price	Commodity Product Code - (What will appear on Invoice)	Commercial Bid Price	Commercial Case Packing Size	Commercial Per Case Price	Commercial Product Code (What Will Appear on Invoice)	Vendor Notes or Comments
Tomato Products	#11-1	Spaghetti Sauce, Nutritionally Enhanced (Low Sodium)	Redpack Nutritionally Enhanced Spaghetti Sauce (Low Sodium) - 6/#10 Cans, No HFCS, BPA Free:1.20z must credit as 1/4 cup red/ornage vegetable,Red pack RPKMA9E or equal	Can	Can(#10)	\$5.8400	6	\$35.0400	RPKMA9E	\$6.8600	6	\$41.1500	RPKMA9E	6/#10 Cans
Tomato Products	#11-2	Marinara Sauce, Nutritionally Enhanced (Low Sodium)	Redpack Nutritionally Enhanced Marinara Sauce (Low Sodium) - 6/#10 Cans, No HFCS, BPA Free:1.50z must credit as 1/4 cup red/ornage vegetable,Red pack RPKNA9E or equal	Can	Can(#10)	\$6.5600	6	\$39.3400	RPKNA9E	\$7.2800	6	\$43.6800	RPKNA9E	6/#10 Cans
Tomato Products	#11-3	Pizza Sauce, Fully Prepared, Nutritionally Enhanced (Low Sodium)	Redpack Nutritionally Enhanced Pizza Sauce, fully prepared (Low Sodium) - 6/#10 Cans, No HFCS, BPA Free:1.20z must credit as 1/4 cup red/ornage vegetable,Red pack RPKL9E or equal	Can	Can(#10)	\$5.9200	6	\$35.5000	RPKIL9E	\$7.1300	6	\$42.7600	RPKIL9E	6/#10 Cans
Tomato Products	#11-4	Salsa, Nutritionally Enhanced Low Sodium Salsa -	Salsa, Nutritionally Enhanced Spaghetti Sauce (Low Sodium) - 6/#10 Cans, No HFCS, BPA Free:1.50z must credit as 1/4 cup red/ornage vegetable,Red pack REDSC99 or equal	Can	Can(#10)	\$6.4600	6	\$38.7300	REDSC99	\$7.0400	6	\$42.2200	REDSC99	6/#10 Cans
Tomato Products	#11-5	Marinara Sauce, Dipping Cup(IW) - 1.25 oz. . (Nutritionally Enhanced Low Sodium)	Redpack Nutritionally Enhanced Marinara Sauce (Low Sodium) - Dipping Cup(IW), 1.25oz, No HFCS, BPA Free:1.25z must credit as 1/4 cup red/ornage vegetable,Red pack REDNAHZC264 or equal	Portion/cup	Portion (1.25oz cup)	\$0.2600	264	\$68.2700	REDNAHZC264	\$0.2700	264	\$71.6800	REDNAHZC264	264/1.25 oz cups
Tomato Products	#11-6	Salsa, Dipping Cup (IW)1.5oz Nutritionally Enhanced Low Sodium	Salsa, Nutritionally Enhanced Spaghetti Sauce (Low Sodium) - Dipping Cup(IW)1.5oz, No HFCS, BPA Free:1.50z must credit as 1/4 cup red/ornage vegetable,Red pack REDSCHZC264 or equal	Portion/PKG	Portion (1.5oz cup)	\$0.2800	264	\$74.8500	REDSCHZC264	\$0.2900	264	\$77.0500	REDSCHZC264	264/1.5 oz cups
Tomato Products	#11-7	Ketchup, (IW) Packet, Naturally Balanced Ketchup	Ketchup, (IW) Packet, Naturally Balanced Ketchup,Made with Sugar (No HFCS), Enhanced Low Sodium - 1000ct. / 9 gram foil portion control packet; max. 25 mg of sodium/1 packet, REDPACK REDYL9G or equal	Portion/PKG	Portion (9gram packet)	\$0.0200	1000	\$23.1000	REDYL9G	\$0.0300	1000	\$25.9500	REDYL9G	1000/9 gr packets