



NEW HAVEN PUBLIC SCHOOLS

Gail Sharry, Executive Director  
NHPS Food Service  
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To: New Haven Board of Education Finance and Operations Committee  
From: Thomas Lamb, Chief Operating Officer  
Gail Sharry, Executive Director  
Michael Gormany, City Budget Director  
Date: Tuesday, May 24, 2022  
Re: Fiscal year 2022-23, Award of Contract for NHPS Food Service for Direct Commodity Purchase

**Executive Summary:** Approval is requested for an award of contract(s) under RFP# 2022-04-1440 for the purchase of **direct commodity purchase** for fiscal year 2022-23 for NHPS Food Service.

Vendor Number	Vendor Name	Vendor Address	City, State, Zip	Award Amount not to Exceed	Minority or Women Owned Small Business?	Renewal or Award of Contract/Agreement
50643	Nardone Bros. Bakery	420 New Commerce Blvd	Hanover TWP, PA 18706	250,000		Award

**Contract or Agreement #:** TBD

**Funding Source & Account #:** 25215200-55587

**Key Questions:** (Please have someone ready to discuss the details of each question during the Finance & Operations meeting or this proposal might not be advanced for consideration by the full Board of Education):

1. **What specific service will the contractor provide:**
  - a. **The vendor(s) will provide direct commodities based on the USDA program. NHPS-Food Service utilizes this program to receive USDA pricing on food product directly from the distributor. With this program, quantities are limited.**
2. **How was the contractor selected? Quotes? RFP? Sealed Bid or Sole Source? Please describe the selection process including other sources considered and the rationale for selecting this method of selection:**
  - a. **The vendor was selected via a request for proposal (RFP) process, based on the award criteria set forth in the solicitation.**
3. **If this is a renewal with a current vendor, has the vendor’s performance been satisfactory under the existing contract or agreement?**
  - a. **This is not applicable as this is a new award.**



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4. **If this Contract/Agreement is a Renewal has cost increased? If yes, by how much?**
  - a. **This is not applicable as this is a new award.**
  
5. **If this Contractor is New has cost for service increased from previous years? If yes, by how much?**
  - a. **Vendor(s) are evaluated throughout the school year based on product sensory (food evaluation) delivery expectations, customers service, and other criteria set at the beginning of the school year.**
  - b. **Food cost has increased from an overall pricing standpoint, especially due to the pandemic.**
  - c. **The contractor(s) have been used in prior years with no issues.**
  
6. **Is this a service existing staff could provide? Why or why not?**
  - a. **No.**

**Contract Number** 2022-04-1440  
**Contract Name** Direct Commodity Purchase  
**Contract Period** July 01, 2022 to June 30, 2023  
**Contractor** Nardone Bros. Bakery  
**Award Amount** \$250,000.00

Category	Item No	Bid Specification	Item Specification	Unit of Measure	Unit of measure Pack Size (Preferred)	Commodity Bid Price	Commodity Case Packing Size	Commodity Per Case Price	Commodity Product Code - (What will appear on Invoice)	Commercial Bid Price	Commercial Case Packing Size	Commercial Per Case Price	Commercial Product Code (What Will Appear on Invoice)	Vendor Notes or Comments
Frozen Grain/Cheese	#5-14	Whole Wheat Cheese Pizza, 5 inch round, ovenable box	Whole Wheat Cheese Pizza, 5 inch round, ovenable box, least 51% Whole Grain or 100% whole wheat. CN statement--must meet 2 oz. m/ma and 2 oz. eq. grain per serving. Nardone's 40WRMNY2 or Equal	Portion (slice)	Portion (2 oz. m/ma, 2 oz. eq. grain)	\$33.8200	40/5.0 oz	\$33.8200	40wrmny2	\$43.0000	40/5.0 oz	\$43.0000	40wrmny2	Nardone Bros
Frozen Grain/Cheese	#5-15	Whole Wheat French Bread Pizza, ovenable box	Whole Wheat French Bread Pizza, at least 51% Whole Grain or 100% whole wheat. CN statement-- must meet 2 oz. m/ma and 2 oz. eq. grain per serving, oven-able box. Nardone's 40WUM2 or Equal	Portion (french bread)	Portion (2 oz. m/ma, 2 oz. eq. grain)	\$33.8200	40/5.0 oz	\$33.8200	40wum2	\$43.0000	40/5.0 oz	\$43.0000	40wum2	Nardone Bros
Frozen Grain/Cheese	#5-16	Whole Grain or Whole Wheat Cheese Pizza, 4x6, ovenable box	Cheese Pizza, 4x6 inch square, at least 51 percent whole grain crust or 100% Whole Wheat, 1/8 of the pizza must provide 2 oz. eq. meat/meat alternate, 1.75 oz. eq. grain and 1/8 cup vegetable. Less than 470 mg sodium, Nardone's 401WCM2 or equivalent	Portion (slice)	Portion (2 oz. m/ma, 1.75 oz. eq. grain)	\$33.8200	40/5.0 oz	\$33.8200	401wcm2	\$43.0000	40/5.0 oz	\$43.0000	401wcm2	Nardone Bros
Frozen Grain/Cheese	#5-17	Whole Grain or Whole Wheat Cheese Pizza, 16", 8 cut	Cheese Pizza, 16 inch round, at least 51 percent whole grain crust or 100% Whole Wheat, 1/8 of the pizza must provide 2 oz. eq. meat/meat alternate, 2 oz. eq. grain and 1/8 cup vegetable. Less than 470 mg sodium, Nardone's 16WPS2 or equivalent	Portion (slice)	Portion (2 oz. m/ma, 2 oz. eq. grain)	\$44.3000	8/40.00 oz	\$44.3000	16wps2	\$59.0000	8/40.00 oz	\$59.0000	16wps2	Nardone Bros
Frozen Grain/Cheese	#5-18	Whole Grain or Whole Wheat Turkey Sausage Breakfast Pizza	Turkey Sausage Breakfast Pizza, 3x5 inch square, at least 51 percent whole grain crust or 100% Whole Wheat, 1/8 of the pizza must provide 1oz. eq. meat/meat alternate, 1 oz. eq. grain and 1/8 cup vegetable. Nardone's 80 WBTS1 or equivalent	Portion (slice)	Portion (1 oz. m/ma, 1 oz. eq. grain)	\$30.8400	80/3.63 oz	\$30.8400	80wbts100	\$38.0000	80/3.63 oz	\$38.0000	80wbts100	Nardone Bros