Gail Sharry, Executive Director NHPS Food Service P: (475) 220-1610 F: (203) 946-7650

1. (203) 940-7

To: New Haven Board of Education Finance and Operations Committee

From: Thomas Lamb, Chief Operating Officer

Gail Sharry, Executive Director

Michael Gormany, City Budget Director

Date: Tuesday, June 14, 2022

Re: Fiscal year 2022-23, Award of Contract for NHPS Food Service for Bread

and Bakery Products

Executive Summary: Approval is requested for an award of contract(s) under RFP# 2022-05-1448 for the purchase of bread and bakery products (fresh and frozen) for fiscal year 2022-23 for NHPS Food Service.

| Vendor Number | Vendor Name | Vendor Address | City, State, Zip | Award Amount not to Exceed | Minority or Women Owned Small Business? | Renewal or Award of Contract/Agreement |
|------------------|----------------|-----------------------------|-----------------------------|-------------------------------------|--|---|
| 44625 | Lupi | 169 Washington Avenue | New Haven CT 06519 | \$125,000 | | Award |

Contract or Agreement #: TBD

Funding Source & Account #: 25215200-55587

Key Questions: (Please have someone ready to discuss the details of each question during the Finance & Operations meeting or this proposal might not be advanced for consideration by the full Board of Education):

- 1. What specific service will the contractor provide:
 - a. The vendor(s) will provide fresh bread and bakery products (i.e., dinner rolls, hamburger buns, sandwich bread, etc.) to NHPS Food and Nutrition program.
- 2. How was the contractor selected? Quotes? RFP? Sealed Bid or Sole Source? <u>Please</u> describe the selection process including other sources considered and the rationale for selecting this method of selection:
 - a. The vendor was selected via a request for proposal (RFP) process, based on the award criteria set forth in the solicitation.
- 3. If this is a renewal with a current vendor, has the vendor's performance been satisfactory under the existing contract or agreement?
 - a. This is not applicable as this is a new award.

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- 4. If this Contract/Agreement is a Renewal has cost increased? If yes, by how much?
 - a. This is not applicable as this is a new award.
- 5. If this Contractor is New has cost for service increased from previous years? If yes, by how much?
 - a. Vendor(s) are evaluated throughout the school year based on product sensory (food evaluation) delivery expectations, customers service, and other criteria set at the beginning of the school year.
 - b. Food cost has increased from an overall pricing standpoint, especially due to the pandemic.
 - c. The contractor(s) have been used in prior years with no issues.
- 6. Is this a service existing staff could provide? Why or why not?
 - a. Staff could not perform these services as this is an RFP for fresh bread products.

Contract Number 2022-03-1448
Contract Name Bread and Bakery Items
Contract Period July 01, 2022 to June 30, 2023
Contractor Lupi
Award Amount \$125,000.00

| Category | # | Item/Description | Item Specification | Unit Measur e | Unit Price | Case Packing Size | Case Price | Vendor Code or Stock No. (This is product number must appear on the invoice). If you do not have a product code use TBD | Bid |
|--|------|---|---|---------------------|------------|-------------------------|---------------|--|-----|
| Delivery Option | 3 | Delivery Item | Option 1 - Once a week On Monday (Tuesday if Monday is a holiday): Option 2 - Twice a Week on Monday and Thursday: Option 3 - Daily Delivery | Deliver y | | | | Option #3 | В |
| Fresh Bakery Product(s) (Items cannot be frozen and must be delivered fresh to central kitchen and schools) | #1-1 | Whole Grain White Bread Sliced | must be a minimum of 51% Whole Grain, slice must meet a 1 oz grain equivalent | Slice | | | | | NB |
| Fresh Bakery Product(s) (Items cannot be frozen and must be delivered fresh to central kitchen and schools) | #1-2 | Whole Grain White Bread Gluten Free | must be a minimum of 51% Whole Grain, slice must meet a 1 oz grain equivalent | Slice | | | | | NB |
| Fresh Bakery Product(s) (Items cannot be frozen and must be delivered fresh to central kitchen and schools) | #1-3 | 100% Whole Wheat Bread | slice must meet a 1 oz grain equivalent | Slice | | | | | NB |
| Fresh Bakery Product(s) (Items cannot be frozen and must be delivered fresh to central kitchen and schools) | #1-4 | WG Wheat Kaiser Roll Sandwich Roll | Whole grain 2 oz eq grain | Roll | \$0.3541 | 84 | \$29.4000 | WHRS | В |
| Fresh Bakery Product(s) (Items cannot be frozen and must be delivered fresh to central kitchen and schools) | #1-5 | Whole Grain Dinner Roll 1 oz eq grain | Whole grain 1 oz eq grain | Roll | | | | | NB |
| Fresh Bakery Product(s) (Items cannot be frozen and must be delivered fresh to central kitchen and schools) | #1-6 | Whole Grain Dinner Roll, 2 oz eq grain | Whole grain 2 oz eq grain | Roll | | | | | NB |
| Fresh Bakery Product(s) (Items cannot be frozen and must be delivered fresh to central kitchen and schools) | #1-7 | Whole Grain Hamburger Bun Sliced | Whole grain 2 oz eq grain | Bun | | | | | NB |
| Fresh Bakery Product(s) (Items cannot be frozen and must be delivered fresh to central kitchen and schools) | #1-8 | Whole Grain Hamburger Bun Sliced | Whole grain 1.75 oz eq grain | Bun | | | | | NB |
| Fresh Bakery Product(s) (Items cannot be frozen and must be delivered fresh to central kitchen and schools) | #1-9 | Whole Grain Hamburger Bun Sliced Gluten Free | Whole grain 2 oz eq grain | Bun | | | | | NB |

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|--|-------|---|---|---------------------|------------|-------------------------|---------------|--|-----|
| Fresh Bakery Product(s) (Items cannot be frozen and must be delivered fresh to central kitchen and schools) | #1-10 | Whole Grain Hamburger Bun Sliced Gluten Free | Whole grain 1.75 oz eq grain | Bun | | | | | NB |
| Fresh Bakery Product(s) (Items cannot be frozen and must be delivered fresh to central kitchen and schools) | #1-11 | Whole Grain Pita Bread | 1 serving 1/2 pita 2 oz eq grain, whole grain | Pita | | | | | NB |
| Fresh Bakery Product(s) (Items cannot be frozen and must be delivered fresh to central kitchen and schools) | #1-12 | Wheat Wrap 12 In | must be a minimum 51% whole grain | Wrap | | | | | NB |
| Fresh Bakery Product(s) (Items cannot be frozen and must be delivered fresh to central kitchen and schools) | #1-13 | Wheat Wrap 10 In | must be a minimum 51% whole grain | Wrap | | | | | NB |
| Fresh Bakery Product(s) (Items cannot be frozen and must be delivered fresh to central kitchen and schools) | #1-14 | Wheat Wrap 08 In | must be a minimum 51% whole grain | Wrap | | | | | NB |
| Fresh Bakery Product(s) (Items cannot be frozen and must be delivered fresh to central kitchen and schools) | #1-15 | Whole Grain Hot Dog Roll | Whole grain 2 oz eq grain | Roll | | | | | NB |
| Fresh Bakery Product(s) (Items cannot be frozen and must be delivered fresh to central kitchen and schools) | #1-16 | Whole Grain Wheat Roll | Whole Grain Wheat Roll, 2oz equal 2 grain, Chabaso 34700 or equal | Roll | | | | | NB |
| Fresh Bakery Product(s) (Items cannot be frozen and must be delivered fresh to central kitchen and schools) | #1-17 | Whole Grain Wheat Dinner Roll, | Whole Grain Wheat Dinner Roll, 1z equals 1.5 Grain, Chabaso 34705 or equal | Roll | | | | | NB |
| Fresh Bakery Product(s) (Items cannot be frozen and must be delivered fresh to central kitchen and schools) | #1-18 | Whole Grain Mini Sub Roll | Whole grain 2 oz eq grain | Roll | \$0.3300 | 84 | \$27.7200 | WMNS | В |
| Fresh Bakery Product(s) (Items cannot be frozen and must be delivered fresh to central kitchen and schools) | #1-19 | Whole Grain Hard Roll | Whole grain 2 oz eq grain | Roll | \$0.3500 | 84 | \$29.4000 | WHRS | В |

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| Fresh Bakery Product(s) (Items cannot be frozen and must be delivered fresh to central kitchen and schools) | #1-20 | Hamburger Roll | White Bun 2oz 1pk Frz CP72, individually packed | Roll | | | | | NB |
| Fresh Bakery Product(s) (Items cannot be frozen and must be delivered fresh to central kitchen and schools) | #1-21 | Whole Grain Stone Ground Ciabatta Roll | Whole Grain Stone Ground Ciabatta Roll, 2OZ EQUALS 2.5 Grain, Chabaso 34710 or equal | Roll | | | | | NB |
| Fresh Bakery Product(s) (Items cannot be frozen and must be delivered fresh to central kitchen and schools) | #1-22 | Whole Grain Multi Grain Roll | Whole Grain Multi Grain Roll, 2 oz equals 2.75 Grain, Chabaso 32455 or equal | Roll | | | | | NB |
| Fresh Bakery Product(s) (Items cannot be frozen and must be delivered fresh to central kitchen and schools) | #1-23 | Whole Grain Powerberry Roll | Whole Grain Powerberry Roll, 2oz equals 2 Grain, Chabaso 32460 or equal | Roll | | | | | NB |
| Frozen Bread Products | #2-1 | Whole Grain White Bread Sliced | must be a minimum of 51% Whole Grain, slice must meet a 1 oz grain equivalent | Slice | | | | | NB |
| Frozen Bread Products | #2-2 | Whole Grain White Bread Gluten Free | must be a minimum of 51% Whole Grain, slice must meet a 1 oz grain equivalent | Slice | | | | | NB |
| Frozen Bread Products | #2-3 | 100% Whole Wheat Bread | slice must meet a 1 oz grain equivalent | Slice | | | | | NB |
| Frozen Bread Products | #2-4 | WG Wheat Kaiser Roll Sandwich Roll | Whole grain 2 oz eq grain | Roll | | | | | NB |
| Frozen Bread Products | #2-5 | Whole Grain Dinner Roll 1 oz eq grain | Whole grain 1 oz eq grain | Roll | | | | | NB |
| Frozen Bread Products | #2-6 | Whole Grain Dinner Roll, 2 oz eq grain | Whole grain 2 oz eq grain | Roll | | | | | NB |
| Frozen Bread Products | #2-7 | Whole Grain Hamburger Bun Sliced | Whole grain 2 oz eq grain | Bun | | | | | NB |
| Frozen Bread Products | #2-8 | Whole Grain Hamburger Bun Sliced | Whole grain 1.75 oz eq grain | Bun | | | | | NB |

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|-----------------------|-------|---|---|---------------------|------------|-------------------------|---------------|--|-----|
| Frozen Bread Products | #2-9 | Whole Grain Hamburger Bun Sliced Gluten Free | Whole grain 2 oz eq grain | Bun | | | | | NB |
| Frozen Bread Products | #2-10 | Whole Grain Hamburger Bun Sliced Gluten Free | Whole grain 1.75 oz eq grain | Bun | | | | | NB |
| Frozen Bread Products | #2-11 | Whole Grain Pita Bread | 1 serving 1/2 pita 2 oz eq grain, whole grain | Pita | | | | | NB |
| Frozen Bread Products | #2-12 | Wheat Wrap 12 In | must be a minimum 51% whole grain | Wrap | | | | | NB |
| Frozen Bread Products | #2-13 | Wheat Wrap 10 In | must be a minimum 51% whole grain | Wrap | | | | | NB |
| Frozen Bread Products | #2-14 | Wheat Wrap 08 In | must be a minimum 51% whole grain | Wrap | | | | | NB |
| Frozen Bread Products | #2-15 | Whole Grain Hot Dog Roll | Whole grain 2 oz eq grain | Roll | | | | | NB |
| Frozen Bread Products | #2-16 | Whole Grain Ciabatta Roll | WG Ciabatta Roll, 2 oz, equals 2.5 grain, Chabso 33900 or equal(6ct) | Roll | | | | | NB |
| Frozen Bread Products | #2-17 | Whole Grain Garlic roll | Whole Grain Garlic roll, 1.3oz equals 1.5Grain, Chabaso 34360 or equal | Roll | | | | | NB |
| Frozen Bread Products | #2-18 | Whole Grain Wheat Roll | Whole Grain Wheat Roll, 2oz equal 2 grain, Chabaso 34700 or equal | Roll | | | | | NB |
| Frozen Bread Products | #2-19 | Whole Grain Wheat Dinner Roll, | Whole Grain Wheat Dinner Roll, 1z equals 1.5 Grain, Chabaso 34705 or equal | Roll | | | | | NB |
| Frozen Bread Products | #2-20 | Whole Grain Mini Sub Roll | Whole grain 2 oz eq grain | Roll | | | | | NB |
| Frozen Bread Products | #2-21 | Whole Grain Hard Roll | Whole grain 2 oz eq grain | Roll | | | | | NB |
| Frozen Bread Products | #2-22 | Hamburger Roll | White Bun 20z 1pk Frz CP72, individually packed | Roll | | | | | NB |
| Frozen Bread Products | #2-23 | Whole Grain Stone Ground Ciabatta Roll | Whole Grain Stone Ground Ciabatta Roll, 2OZ EQUALS 2.5 Grain, Chabaso 34710 or equal | Roll | | | | | NB |

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|---|-------|-------------------------------|---|---------------------|------------|-------------------------|---------------|--|-----|
| Frozen Bread Products | #2-24 | Whole Grain Multi Grain Roll | Whole Grain Multi Grain Roll, 2 oz equals 2.75 Grain, Chabaso 32455 or equal | Roll | | | | | NB |
| Frozen Bread Products | #2-25 | Whole Grain Powerberry Roll | Whole Grain Powerberry Roll, 2oz equals 2 Grain, Chabaso 32460 or equal | Roll | | | | | NB |
| Individually Wrapped Products (Frozen) | #3-1 | Whole Grain Hoagie Roll, IW | Whole grain 2 oz eq grain, approximate 6 inch length | PKG | | | | | NB |
| Individually Wrapped Products (Frozen) | #3-2 | Whole Grain Hamburger Bun, IW | Whole Grain 2 oz grain | PKG | | | | | NB |
| Suplimental Item | S1 | | Iltalian Breads | | | | | | |
| Suplimental Item | S1 | | Dinner Rolls | | | | | | |
| Suplimental Item | S1 | | Sliced Bread 2LB | | | | | | |
| Suplimental Item | S1 | | Fresh Dough | | | | | | |
| | | | | | | | | | |