



NEW HAVEN PUBLIC SCHOOLS

Gail Sharry, Executive Director
NHPS Food Service
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To: New Haven Board of Education Finance and Operations Committee
From: Thomas Lamb, Chief Operating Officer
Gail Sharry, Executive Director
Michael Gormany, City Budget Director
Date: Tuesday, May 24, 2022
Re: Fiscal year 2022-23, Award of Contract for NHPS Food Service for Grocery

Executive Summary: Approval is requested for an award of contract(s) under RFP# 2022-04-1442 for the purchase of **grocery** for fiscal year 2022-23 for NHPS Food Service.

Vendor Number	Vendor Name	Vendor Address	City, State, Zip	Award Amount not to Exceed	Minority or Women Owned Small Business?	Renewal or Award of Contract/Agreement
52652	International Food	5600 Elmhurst Circle	Oviedo, FL 32765	25,000		Award

Contract or Agreement #: TBD

Funding Source & Account #: 25215200-55587

Key Questions: (Please have someone ready to discuss the details of each question during the Finance & Operations meeting or this proposal might not be advanced for consideration by the full Board of Education):

1. **What specific service will the contractor provide:**
 - a. The vendor(s) will provide food for the NHPS Food Service program.
2. **How was the contractor selected? Quotes? RFP? Sealed Bid or Sole Source? Please describe the selection process including other sources considered and the rationale for selecting this method of selection:**
 - a. The vendor was selected via a request for proposal (RFP) process, based on the award criteria set forth in the solicitation.
3. **If this is a renewal with a current vendor, has the vendor’s performance been satisfactory under the existing contract or agreement?**



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- a. This is not applicable as this is a new award.
4. If this Contract/Agreement is a Renewal has cost increased? If yes, by how much?
 - a. This is not applicable as this is a new award.
 5. If this Contractor is New has cost for service increased from previous years? If yes, by how much?
 - a. Vendor(s) are evaluated throughout the school year based on product sensory (food evaluation) delivery expectations, customers service, and other criteria set at the beginning of the school year.
 - b. Food cost has increased from an overall pricing standpoint, especially due to the pandemic.
 - c. The contractor(s) have been used in prior years with no issues.
 6. Is this a service existing staff could provide? Why or why not?
 - a. Staff could not perform these services as this is an RFP for food products.

Contract Number 2022-04-1442
Contract Name Grocery
Contract Period July 01, 2022 to June 30, 2023
Contractor International Food
Award Amount \$25,000.00

Category	#	Per specification	Item/Description	Unit Measure	Unit Price	Case Packing Size	Case Price	NOI Pricing for Commodities	Fee for Service (FFS)- Commodities	Vendor Item/Stock Number	Vendor UOM If different than specifications	Vendor Notes, Comments or Substitution Notes
Frozen Chicken	#3-4	Chicken Egg Roll, WG	Chicken Egg Roll, WG, 3oz must provide 1 M/MA, 1 GR, no more than 7fat grams, less than 490 of sodium. Minh 69461 or equal- EA(1 M/MA)	EA	\$0.6130	Bulk Pack 100 ct.	\$61.3000	\$0.0000	\$0.0000	79009	N/A	Price is not valid thru DOT Foods, a redistributor 3 pallets minimum delivery per drop. Mixed products ok Column K Case Price is Commercial Price
Frozen Chicken	#3-9	BBQ Teriyaki Chicken, Gluten Free,	BBQ Teriyaki Chicken, gluten free, 2.4 oz serving provides 2 M/MA, no more than 3.5 grams fat, less than 330 milligrams sodium, no msg, no ISP, no peanuts or peanut oil, Yang's 8-52724-15554-8 or equal	portion	\$0.7368	6/5lb chicken, 6/2.15lb sauce	\$176.8400	\$176.8400	\$154.0000	73001	240 servings 2.85oz per serving. Total of 5g fat, Sodium 370mg, Contains ISP	Price is not valid thru DOT Foods, a redistributor 3 pallets minimum delivery per drop. Mixed products ok Column K Case Price is Commercial Price. Column M FFS Price is NOI minus PTV
Frozen Chicken	#3-11	Sweet Chili Thai Chicken - Gluten Free	Sweet Chili Thai Chicken Gluten Free, 2.8 oz provides 2 M/MA, Asian Foods Solutions 73004 or equal	portion	\$0.7452	6/5lb chicken, 6/2.15lb sauce	\$178.8400	\$178.8400	\$156.0000	73004	240 servings 2.85oz per serving	Price is not valid thru DOT Foods, a redistributor 3 pallets minimum delivery per drop. Mixed products ok Column K Case Price is Commercial Price. Column M FFS Price is NOI minus PTV

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Frozen Beef	#5-10	Beef Teriyaki, Fully Cooked	Beef Teriyaki, Fully Cooked, 4.22 oz equals 2 M/MA, Asian Foods 74003 or equal	portion	\$1.8856	8/5.0111 b bags	\$286.6100	\$286.6100	\$123.0000	74003	N/A	Price is not valid thru DOT Foods, a redistributor 3 pallets minimum delivery per drop. Mixed products ok Column K Case Price is Commercial Price. Column M FFS Price is NOI minus PTV
Frozen Beef	#5-11	Beef Mongolian , Fully Cooked	Beef Mongolian, Fully Cooked, 4.22oz equals 2 M/MA, Asian Foods 74001 or equal	portion	\$1.8856	8/5.0111 b bags	\$286.6100	\$286.6100	\$123.0000	74001	N/A	Price is not valid thru DOT Foods, a redistributor 3 pallets minimum delivery per drop. Mixed products ok Column K Case Price is Commercial Price. Column M FFS Price is NOI minus PTV
Grains	#15-22	Crispy Chow mein Noodles, WG, IW .8z	Crispy Chow mein Noodles, WG, .8z 1w, Green Dragon 79201 or equal (Each .8oz)	EA	\$0.2500	Single Serve Pack 140/0.8oz	\$35.0000	\$0.0000	\$0.0000	79201	N/A	Price is not valid thru DOT Foods, a redistributor 3 pallets minimum delivery per drop. Mixed products ok Column K Case Price is Commercial Price

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Grains	#15-24	Fortune cookie, IW	Fortune cookie, IW	EA	\$0.4394	400 packs	\$29.0000	\$0.0000	\$0.0000	79203	N/A	Price is not valid thru DOT Foods, a redistributor 3 pallets minimum delivery per drop. Mixed products ok Column K Case Price is Commercial Price
Frozen Grains	#16-58	Chow Mein WG	Chow Mein WG, 2.8oz serving provides 2 Grain, no more than 1 gram fat, less than 506 milligram sodium, no msg, no ISP, no peanuts or peanut oil, Yang's 8-52724-0030-6 or equal - Portion is 2oz	portion	\$0.8103	6/5.63lb bags	\$90.7500	\$0.0000	\$0.0000	22101WG	112 servings 4.8oz per serving	Price is not valid thru DOT Foods, a redistributor 3 pallets minimum delivery per drop. Mixed products ok Column K Case Price is Commercial Price
Frozen Grains	#16-62	WG Chow Mein Noodles	Chow Mein WG, 2.8oz serving provides 2 Grain, no more than 1 gram fat, less than 506 milligram sodium, no msg, no ISP, no peanuts or peanut oil, Yang's 8-52724-0030-6 or equal	cs	\$90.7500	6/5.63lb bags	\$90.7500	\$0.0000	\$0.0000	22101WG	112 servings 4.8oz per serving Total of 7g fat	Price is not valid thru DOT Foods, a redistributor 3 pallets minimum delivery per drop. Mixed products ok Column K Case Price is Commercial Price

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Frozen Grains	#16-63	WG Fried Rice	WG Fried Rice, Vegetable fried rice, brown rice, carrots, peas, corn, Minh 1061142023 or equal	cs	\$71.0000	8/5lb bags	\$71.0000	\$0.0000	\$0.0000	78001	140 servings 4.56oz per serving Brown Rice, Soybeans, Carrots, Onions, Soybean oil	Price is not valid thru DOT Foods, a redistributor 3 pallets minimum delivery per drop. Mixed products ok Column K Case Price is Commercial Price
Frozen Vegetable/ Grains	#17-1	Vegetable Egg Roll, 1 oz eq grain	whole grain, 1 oz eq grain and 1/2 cup vegetable serving per roll, Minh 69048 or equal	cs	\$55.4000	Bulk Pack 100 ct.	\$55.4000	\$0.0000	\$0.0000	79011	100 servings 3 oz per serving	Price is not valid thru DOT Foods, a redistributor 3 pallets minimum delivery per drop. Mixed products ok Column K Case Price is Commercial Price
Condiment / Sauce	#23-51	Sweet Chili Sauce	Sweet Chili Sauce, Low sodium, plastic container or pouch	container	\$4.1250	16/2.15lb bags	\$66.0000	\$0.0000	\$0.0000	97004	Pack Size 16/2.15lb bags Sodium 225mg per serving (1oz per serving)	2 pallets minimum for delivery per drop. No mix sauces within pallet. One flavor per pallet only. Cannot be combined with other products
Condiment / Sauce	#23-52	Sweet n Sour Sauce	Sweet n Sour Sauce, contains no soy, Minh or equal	BAG	\$4.1250	16/2.15lb bags	\$66.0000	\$0.0000	\$0.0000	92005	Pack Size 16/2.15lb bags	2 pallets minimum for delivery per drop. No mix sauces within pallet. One flavor per pallet only. Cannot be combined with other products

