



NEW HAVEN PUBLIC SCHOOLS

Gail Sharry, Executive Director
NHPS Food Service
P: (475) 220-1610
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To: New Haven Board of Education Finance and Operations Committee
From: Thomas Lamb, Chief Operating Officer
Gail Sharry, Executive Director
Michael Gormany, City Budget Director
Date: Tuesday, May 24, 2022
Re: Fiscal year 2022-23, Award of Contract for NHPS Food Service for Direct Commodity Purchase

Executive Summary: Approval is requested for an award of contract(s) under RFP# 2022-04-1440 for the purchase of **direct commodity purchase** for fiscal year 2022-23 for NHPS Food Service.

Vendor Number	Vendor Name	Vendor Address	City, State, Zip	Award Amount not to Exceed	Minority or Women Owned Small Business?	Renewal or Award of Contract/Agreement
52652	International Food Solutions (Asian Foods)	5600 Elmhurst Circle	Oviedo, FL 32765	105,000		Award

Contract or Agreement #: TBD

Funding Source & Account #: 25215200-55587

Key Questions: (Please have someone ready to discuss the details of each question during the Finance & Operations meeting or this proposal might not be advanced for consideration by the full Board of Education):

1. **What specific service will the contractor provide:**
 - a. **The vendor(s) will provide direct commodities based on the USDA program. NHPS-Food Service utilizes this program to receive USDA pricing on food product directly from the distributor. With this program, quantities are limited.**
2. **How was the contractor selected? Quotes? RFP? Sealed Bid or Sole Source? Please describe the selection process including other sources considered and the rationale for selecting this method of selection:**
 - a. **The vendor was selected via a request for proposal (RFP) process, based on the award criteria set forth in the solicitation.**
3. **If this is a renewal with a current vendor, has the vendor’s performance been satisfactory under the existing contract or agreement?**
 - a. **This is not applicable as this is a new award.**



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4. **If this Contract/Agreement is a Renewal has cost increased? If yes, by how much?**
 - a. **This is not applicable as this is a new award.**

5. **If this Contractor is New has cost for service increased from previous years? If yes, by how much?**
 - a. **Vendor(s) are evaluated throughout the school year based on product sensory (food evaluation) delivery expectations, customers service, and other criteria set at the beginning of the school year.**
 - b. **Food cost has increased from an overall pricing standpoint, especially due to the pandemic.**
 - c. **The contractor(s) have been used in prior years with no issues.**

6. **Is this a service existing staff could provide? Why or why not?**
 - a. **No.**

Contract Number 2022-04-1440
Contract Name Direct Commodity Purchase
Contract Period July 01, 2022 to June 30, 2023
Contractor International Food Solutions (Asian Foods)
Award Amount \$105,000.00

Category	Item No	Bid Specification	Item Specification	Unit of Measure	Unit of measure Pack Size (Preferred)	Commodity Bid Price	Commodity Case Packing Size	Commodity Per Case Price	Commodity Product Code - (What will appear on Invoice)	Commercial Bid Price	Commercial Case Packing Size	Commercial Per Case Price	Commercial Product Code (What Will Appear on Invoice)
Frozen Beef	#2-8	Beef Teriyaki, Fully Cooked	Beef Teriyaki, Fully Cooked, 4.220z equals 2 M/MA, Asian Foods 74001 or equal	Portion	Portion (2 M/MA)	\$0.8092	8/5.011lb bags	\$123.0000	74003	\$1.8856	8/5.011lb bags	\$286.6100	74003
Frozen Beef	#2-9	Beef Mongolian, Fully Cooked	Beef Mongolian, Fully Cooked, 4.220z equals 2 M/MA, Asian Foods 74003 or equal	Portion	Portion (2 M/MA)	\$0.8092	8/5.011lb bags	\$123.0000	74001	\$1.8856	8/5.011lb bags	\$286.6100	74001
Frozen Chicken	#3-5	Sweet Chili Thai Chicken., Gluten Free	Sweet Chili Thai Chicken, Gluten Free, 2.85z serving with z sauce prvides 2 M/MA, , no msg, no ISP, no Peanuts or peanut oil, Asian Foods 73004 or equal	Portion	Portion (2 m/ma)	\$0.6500	6/5lb chicken, 6/2.15lb sauce	\$156.0000	73004	\$0.7452	6/5lb chicken, 6/2.15lb sauce	\$178.8400	73004
Frozen Chicken	#3-6	BBQ Teriyaki Chicken, Gluten Free,	BBQ Chicken Teriyaki Chicken, 2.4 oz serving provides 2 M/MA, no more than3.5 grams fat, lessthan 330 miligrams sodium, no msg, no ISP, no peanuts or peanut oil, Yangs 8-52724-15559-3 or equal	Portion	Portion (2 oz. m/ma)	\$0.6417	6/5lb chicken, 6/2.15lb sauce	\$154.0000	73001	\$0.7368	6/5lb chicken, 6/2.15lb sauce	\$176.8400	73001
Frozen Products	#4-1	Chow Mein WG	Chow Mein WG, 2.8oz serving provides 2 Grain, no more than 3 gram fat, lessthan 506 miligram sodium, no msg, no ISP, no peanuts or peanut oil, Yangs 8-52724-15566-1 or equal	Portion	Portion (2 oz. m/ma)	\$0.0000	N/A	\$0.0000	N/A	\$0.8103	6/5.63lb bags	\$90.7500	22101WG

Vendor Notes or Comments
Price is not valid thru DOT Foods, a redistributor 3 pallets minimum delivery per drop. Mixed products ok
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