



NEW HAVEN PUBLIC SCHOOLS

Gail Sharry, Executive Director
NHPS Food Service
P: (475) 220-1610
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To: New Haven Board of Education Finance and Operations Committee
From: Thomas Lamb, Chief Operating Officer
Gail Sharry, Executive Director
Michael Gormany, City Budget Director
Date: Tuesday, May 24, 2022
Re: Fiscal year 2022-23, Award of Contract for NHPS Food Service for Fresh Fruit and Vegetables

Executive Summary: Approval is requested for an award of contract(s) under RFP# 2022-04-1446 for the purchase of fresh fruit and vegetables for fiscal year 2022-23 for NHPS Food Service.

Vendor Number	Vendor Name	Vendor Address	City, State, Zip	Award Amount not to Exceed	Minority or Women Owned Small Business?	Renewal or Award of Contract/Agreement
43268	FreshPoint Connecticut	105 Reserve Road	Hartford, CT 06114	150,000		Award

Contract or Agreement #: TBD

Funding Source & Account #: 25215200-55587

Key Questions: (Please have someone ready to discuss the details of each question during the Finance & Operations meeting or this proposal might not be advanced for consideration by the full Board of Education):

1. **What specific service will the contractor provide:**
 - a. **The vendor(s) will provide food for the NHPS with fresh fruit and vegetables for school year 2022-23. Fresh fruit and vegetables are an important component to the food service meal programs.**
2. **How was the contractor selected? Quotes? RFP? Sealed Bid or Sole Source? Please describe the selection process including other sources considered and the rationale for selecting this method of selection:**
 - a. **The vendor was selected via a request for proposal (RFP) process, based on the award criteria set forth in the solicitation.**
3. **If this is a renewal with a current vendor, has the vendor’s performance been satisfactory under the existing contract or agreement?**
 - a. **This is not applicable as this is a new award.**



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4. **If this Contract/Agreement is a Renewal has cost increased? If yes, by how much?**
 - a. **This is not applicable as this is a new award.**

5. **If this Contractor is New has cost for service increased from previous years? If yes, by how much?**
 - a. **Vendor(s) are evaluated throughout the school year based on product sensory (food evaluation) delivery expectations, customers service, and other criteria set at the beginning of the school year.**
 - b. **Food cost has increased from an overall pricing standpoint, especially due to the pandemic.**
 - c. **The contractor(s) have been used in prior years with no issues.**

6. **Is this a service existing staff could provide? Why or why not?**
 - a. **No. This is direct delivery of fresh fruit and vegetables**

Contract Number 2022-04-1446
Contract Name Fresh Fruit and Vegetable
Contract Period July 01, 2022 to June 30, 2023
Contractor FreshPoint Connecticut
Award Amount \$150,000.00

Status	#	Item/Description	Preferred Unit of Measure	Bid Price By Unit of Measure	Bid Unit Price	Case Packing Size	Case Price	Vendor Code or Stock No.	Local Produce Unit Price \$	Local Produce Case Packaging Size	LOCAL PRODUCE Case Price	Local Produce code (This is product number must appear on the invoice) if you not have a product code use TBD	Vendor Notes or Comments
PRE-PACKAGED ITEMS	#1-1	BUTTON MUSH / BABY CARROT / GRAPE TOMATO , I/W PACK	2oz	PKG	\$0.5300	100/2oz	\$52.5500	0	\$0.0000	0	\$0.0000	0	FF&V Program...SO
PRE-PACKAGED ITEMS	#1-2	HAND FRUIT / WASHED AND BAGGED	each	EACH	\$0.5900	50ct	\$29.5000	0	\$0.0000	0	\$0.0000	0	FF&V Program...SO-Apple Local New England when available
PRE-PACKAGED ITEMS	#1-3	Vegetable Cup	4oz	PKG	\$1.1000	50/4oz	\$55.0000	0	\$0.0000	0	\$0.0000	0	FF&V Program...SO-Grape Tomato-broccoli Floret Mix, Local broccoli when in season
PRE-PACKAGED ITEMS	#1-4	Fruit Cup	4oz	PKG	\$0.9900	50/4oz	\$49.6000	0	\$0.0000	0	\$0.0000	0	FFV&V Program...SO-Cantaloupe/Honeydew Mix
PRE-PACKAGED ITEMS	#1-5	Blueberry, I/W Pack	2oz	PKG	\$0.7400	100/2oz	\$74.0000	78717	\$0.0000	0	\$0.0000	0	FF&V Program...SO-Seasonal and Local New England when available
PRE-PACKAGED ITEMS	#1-6	Broccoli & Baby Carrot, I/W Pack	2oz	PKG	\$0.5000	100/2oz	\$50.0000	78552	\$0.0000	0	\$0.0000	0	FF&V Program...SO-Broccoli Local New England when in season
PRE-PACKAGED ITEMS	#1-7	Button Mush / Baby Carrot / Grape Tomato , I/W Pack	2oz	PKG	\$0.5300	100/2oz	\$52.5500	0	\$0.0000	0	\$0.0000	0	FF&V Program...SO
PRE-PACKAGED ITEMS	#1-8	Cantaloupe Spears, I/W Pack	2oz	PKG	\$0.4800	100/2oz	\$47.4500	32239	\$0.0000	0	\$0.0000	0	FF&V Program...SO
PRE-PACKAGED ITEMS	#1-9	Cantaloupe, Honey Dew & Strawberry, I/W Pack	2oz	PKG	\$0.6300	100/2oz	\$62.5500	0	\$0.0000	0	\$0.0000	0	FF&V Program...SO
PRE-PACKAGED ITEMS	#1-10	CARROT BABY CUT , I/W Pack	200/1.6OZ	PKG	\$0.6700	200/1.6oz	\$66.8500	33751	\$0.0000	0	\$0.0000	0	FF&V Program...SO

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PRE-PACKAGED ITEMS	#1-12	GRAPE GIGGLES , I/W Pack	2oz	PKG	\$0.5300	100/2oz	\$52.7000	60110	\$0.0000	0	\$0.0000	0	FF&V Program...SO
PRE-PACKAGED ITEMS	#1-13	Grape Tomato / Snow Pea / Baby Carrot , I/W Pack	2oz	PKG	\$0.6500	100/2oz	\$64.5000	60110	\$0.0000	0	\$0.0000	0	FF&V Program...SO
PRE-PACKAGED ITEMS	#1-14	Grapefruit Wedges , I/W Pack	2oz	PKG	\$0.4100	100/2oz	\$41.4000	78719	\$0.0000	0	\$0.0000	0	FF&V Program...SO- Skin on
PRE-PACKAGED ITEMS	#1-15	Green Bean & Baby Carrot , I/W Pack	2oz	PKG	\$0.4300	100/2oz	\$43.2500	0	\$0.0000	0	\$0.0000	0	FF&V Profram...SO- Local New England when in season
PRE-PACKAGED ITEMS	#1-16	Green Pepper Strips, I/W Pack	2oz	PKG	\$0.5300	100/2oz	\$52.8000	78701	\$0.0000	0	\$0.0000	0	FF&V Program...SO- Local New England when in season
PRE-PACKAGED ITEMS	#1-17	Honey Dew Spears , I/W Pack	2oz	PKG	\$0.5200	100/2oz	\$51.8000	78596	\$0.0000	0	\$0.0000	0	FF&V Program...SO
PRE-PACKAGED ITEMS	#1-18	JICAMA STICKS, I/W Pack	2oz	PKG	\$0.6000	100/2oz	\$60.4000	78954	\$0.0000	0	\$0.0000	0	FF&V Program...SO
PRE-PACKAGED ITEMS	#1-19	KIWI WEDGES or DICED , I/W Pack	2oz	PKG	\$0.6100	100/2oz	\$60.5000	75720	\$0.0000	0	\$0.0000	0	FF&V Program...SO- Skin on
PRE-PACKAGED ITEMS	#1-20	ORANGE SMILES, I/W Pack	2oz	PKG	\$0.4000	100/2oz	\$40.4000	14707	\$0.0000	0	\$0.0000	0	FF&V Program...SO- Skin on
PRE-PACKAGED ITEMS	#1-21	RADISH RED, I/W Pack	2oz	PKG	\$0.4400	100/2oz	\$44.0000	78501	\$0.0000	0	\$0.0000	0	FF&V Program...SO
PRE-PACKAGED ITEMS	#1-22	Red Pepper Strips, I/W Pack	2oz	PKG	\$0.5800	100/2oz	\$58.4500	78679	\$0.0000	0	\$0.0000	0	FF&V Program...SO- Local New England when in season

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PRE-PACKAGED ITEMS	#1-23	Sliced Cucumber 25/2oz, I/W Pack	2oz	PKG	\$0.4000	100/2oz	\$40.0000	78731	\$0.0000	0	\$0.0000	0	FF&V Program...SO-Local New England when in season
PRE-PACKAGED ITEMS	#1-24	Snap Pea / Grape Tomato , I/W Pack	2oz	PKG	\$0.6100	100/2oz	\$61.2500	78960	\$0.0000	0	\$0.0000	0	FF&V Program...SO
PRE-PACKAGED ITEMS	#1-25	Snow Pea & Baby Carrot, I/W Pack	2oz	PKG	\$0.5400	100/2oz	\$53.6000	48895	\$0.0000	0	\$0.0000	0	FF&V Program...SO
PRE-PACKAGED ITEMS	#1-26	Snow Pea & Sliced Radish, I/W Pack	2oz	PKG	\$0.5400	100/2oz	\$54.1500	0	\$0.0000	0	\$0.0000	0	FF&V Program...SO
PRE-PACKAGED ITEMS	#1-27	Strawberry w/o tops, I/W Pack	2oz	PKG	\$1.0800	100/2oz	\$108.4500	78729	\$0.0000	0	\$0.0000	0	FF&V Program...SO-Seasonal
PRE-PACKAGED ITEMS	#1-28	Tri Color Pepper Strips, I/W Pack	2oz	PKG	\$0.5500	100/2oz	\$55.2000	78680	\$0.0000	0	\$0.0000	0	FF&V Program...SO-Local New England when in season
PRE-PACKAGED ITEMS	#1-29	Apple Slices	2oz	PKG	\$0.4300	100/2oz	\$42.5000	72017	\$0.0000	0	\$0.0000	0	FF&V Program...SO-Local New England when in season
PRODUCE ITEMS	#2-4	APPLE EMPIRE	125 Ct	Case	\$0.2400	125ct	\$29.7500	1182	\$0.0000	0	\$0.0000	0	CPP Program
PRODUCE ITEMS	#2-5	Apple Macintosh	125 Ct	Case	\$0.2200	125ct	\$27.9000	1582	\$0.0000	0	\$0.0000	0	CPP Program
PRODUCE ITEMS	#2-16	APPLE GALA	125 Ct	Case	\$0.3500	125ct	\$40.5000	1592	\$0.0000	0	\$0.0000	0	CPP Program
PRODUCE ITEMS	#2-17	APPLE GOLDEN DELICIOUS	125 Ct	Case	\$0.3100	125ct	\$39.0000	1098	\$0.0000	0	\$0.0000	0	CPP Program

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PRODUCE ITEMS	#2-18	APPLE GRANNY SMITH	125 Ct	Case	\$0.3800	125ct	\$47.9000	1225	\$0.0000	0	\$0.0000	0	CPP Program
PRODUCE ITEMS	#2-19	APPLE RED Delicious	125 Ct	Case	\$0.3200	125ct	\$39.7000	1132	\$0.0000	0	\$0.0000	0	CPP Program
PRODUCE ITEMS	#2-20	APPLE EMPIRE	138 - 140 Ct	Case	\$0.2000	140ct	\$27.9000	1257	\$0.0000	0	\$0.0000	0	CPP Program
PRODUCE ITEMS	#2-29	Apple Red Delicious	138 - 140 Ct	Case	\$0.2900	138ct	\$39.7000	1134	\$0.0000	0	\$0.0000	0	CPP Program
PRODUCE ITEMS	#2-52	BROCCOLI CROWNS 25#	CASE	CASE	\$1.9500	20lb	\$39.0000	31110	\$0.0000	0	\$0.0000	0	CPP Program
PRODUCE ITEMS	#2-53	CABBAGE GREEN BAGGED	50#	POUND	\$0.5200	50lb	\$26.0000	32130	\$0.0000	0	\$0.0000	0	CPP Program
PRODUCE ITEMS	#2-60	CARROT BABY, IW pack	100/ 2oz	case	\$0.3300	100/2oz	\$33.0000	33758	\$0.0000	0	\$0.0000	0	CPP Program
PRODUCE ITEMS	#2-64	CAULIFLOWER	12CT	EACH	\$3.2400	12ct	\$38.9000	34100	\$0.0000	0	\$0.0000	0	CPP Program
PRODUCE ITEMS	#2-76	CUKES	case	CASE	\$0.6900	48lb	\$33.0000	37300	\$0.0000	0	\$0.0000	0	CPP Program
PRODUCE ITEMS	#2-91	GREEN LEAF LETTUCE HEAD, 24CT/CASE	24CT/CASE	CASE	\$1.2800	24ct	\$30.7000	41400	\$0.0000	0	\$0.0000	0	CPP Program
PRODUCE ITEMS	#2-102	LETTUCE - SHREDDED 5#	5#	5# bag	\$9.7500	4/5lb	\$39.0000	41150	\$0.0000	0	\$0.0000	0	CPP Program
PRODUCE ITEMS	#2-104	LETTUCE BETTER BURGER LEAF, 2/5#	2/5#-CASE	CASE	\$15.5000	2/5lb	\$31.0000	41431	\$0.0000	0	\$0.0000	0	CPP Program

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PRODUCE ITEMS	#2-105	LETTUCE, MESCLUN MIX ARCADIAN	3#/CASE	CASE	\$4.7700	3lb	\$14.3000	41960	\$0.0000	0	\$0.0000	0	CPP Program
PRODUCE ITEMS	#2-111	ONION RED MEDIUM	LB	POUND	\$1.1200	25lb	\$28.0000	44400	\$0.0000	0	\$0.0000	0	CPP Program
PRODUCE ITEMS	#2-132	PEARS - green	150 CT	CASE	\$0.3600	135ct	\$48.0000	16253	\$0.0000	0	\$0.0000	0	CPP Program
PRODUCE ITEMS	#2-161	ROMAINE HEARTS 12/3#	12/3# CASE	CASE	\$2.9100	12/3ct	\$35.0000	41740	\$0.0000	0	\$0.0000	0	CPP Program
PRODUCE ITEMS	#2-163	ROMAINE, HEADS 24CT	24CT/CASE	CASE	\$1.6300	24ct	\$39.0000	41750	\$0.0000	0	\$0.0000	0	CPP Program
PRODUCE ITEMS	#2-168	SPINACH bulk OR CLIPPED, 4/2.5#	2.5#	2.5# bag	\$6.5300	4/2.5lb	\$26.1000	54200	\$0.0000	0	\$0.0000	0	CPP Program
PRODUCE ITEMS	#2-169	SPINACH baby 4#	4#	4 # box	\$4.2200	4lb	\$16.8800	54204	\$0.0000	0	\$0.0000	0	CPP Program