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To:	New Haven Board of Education Finance and Operations Committee
From:	Thomas Lamb, Chief Operating Officer
	Gail Sharry, Executive Director
	Michael Gormany, City Budget Director
Date:	Wednesday, June 02, 2021
Re:	Renewal of Contract for NHPS Food Service for Early Childhood
	Catering
	-

**Executive Summary:** Approval is requested for renewal of the contract(s) for t Early Childhood Catering for NHPS Food Service for FY 2021-22.

City Vendor Number	Vendor Name	Vendor Address	City, State, Zip	Award Amount not to Exceed	Minority or Women Owned Small Business?	Renewal or Award of Contract/Agreement
42220	Lindley Acquisition Corp	201 Wallace Street	New Haven, CT 06511	700,000	No	Renewal

Grand Total Awards	<mark>700,000.00</mark>	
	D 1 1 DED 2020 05 1225	

Contract or Agreement #: Renewal under RFP 2020-05-1327

Funding Source & Account #: 25215200-55587

**Key Questions:** (Please have someone ready to discuss the details of each question during the Finance & Operations meeting or this proposal might not be advanced for consideration by the full Board of Education):

- 1. What specific service will the contractor provide:
  - a. Lindley Food Service will deliver unitized breakfast kits or family style meals (per CT and Federal guidelines) to Booker T. Washington, Elm City Montessori, and Montessori on Edgewood (Daycare).
- 2. How was the contractor selected? Quotes? RFP? Sealed Bid or Sole Source? <u>Please</u> <u>describe the selection process</u> including other sources considered and the rationale for selecting this method of selection:



## a. RFP 2020-05-1327

# 3. If this is a renewal with a current vendor, has the vendor's performance been satisfactory under the existing contract or agreement?

- a. Yes, a renewal with the current vendor.
- b. NHPS Food Service is satisfied with the services and performance.
- 4. If this Contract/Agreement is a Renewal has cost increased? If yes, by how much?a. Cost has not increased.
- 5. If this Contractor is New has cost for service increased from previous years? If yes, by how much?
  - a. Vendor(s) are evaluated throughout the school year based on product sensory (food evaluation) delivery expectations, customers service, and other criteria set at the beginning of the school year.
  - b. Food cost has increased from an overall pricing standpoint, especially due to the pandemic.
  - c. The contractor(s) have been used in prior years with no issues.

## 6. Is this a service existing staff could provide? Why or why not?

a. No. This would require NHPS Food Service to hire additional staff, new equipment, and vehicles.



Gail Sharry, Executive Director NHPS Food Service P: (475) 220-1610 F: (203) 946-7650

Wednesday, May 11, 2021 Gil Rossomando, President (East) 201 Wallace Street New Haven, CT 06511 Tel: 203-777-3598 e-mail: gil.rossomando@triocommunitymeals.com

RE: Agreement/Contract Renewal for: Solicitation No. RFP# 2020-05-1327 Contract Name: Unitized and Family Style Breakfast and Lunch kits for NHPS Head Start Programs (Early Childhood Catering) Renewal Amount: \$700,000

Dear Mr. Rossomando:

According to your contract/agreement/bid/RFP solicitation with New Haven Public Schools, Food Service Division, the expiration date was June 30, 2021. The contract/agreement/bid/RFP solicitation includes a renewal option for the 2021-2022 fiscal year.

If you are interested in renewing the above referenced contract/agreement/bid/RFP solicitation, at the <u>same</u> contractual amount <u>(if applicable, including the livable wage increase for FY 2021-22 for the City of New Haven beginning July 1. 2021)</u> and under the <u>same</u> terms and conditions listed in the contract/agreement/bid/RFP solicitation, please sign this letter of acceptance and email to me <u>mgormany@newhavenct.gov</u> and Gail Sharry <u>GAIL.CAIRNS.SHARRY@new-haven.k12.ct.us</u>.

Please mail the original to 75 Barnes Avenue, New Haven CT 06513, Attn Robert Azukas.

Should you have any questions, please feel free to email myself and Gail Sharry.

X John Kink	X Managing Director
Name 21C00EDFA2A941F	Title
X 5/20/2021	${\sf X}$ john.kirk@triocommunitymeals.com
Date	Email

## RFP 2020-05-1327 LINDLEY EARLT CHILDHOOD CATERING

		•	Quantit	Unit of		Case	
#	Item/Description	Item Specification	y Require d	Measur e	Unit Price	Packin g Size	Case Price
#1-1	Montessori School on Edgewood-Breakfast	Unitized Breakfast Meal	11600	EA	\$1.9900	1	\$1.9900
#1-2	Montessori School on Edgewood-Lunch	Unitized Lunch Meal	11600	EA	\$3.3800	1	\$3.3800
#1-3	Booker T Washington (New Haven)-Breakfast	Unitized Breakfast Meal	68400	EA	\$1.9900	1	\$1.9900
#1-4	Booker T Washington (New Haven)-Lunch	Unitized Lunch Meal	68400	EA	\$3.3800	1	\$3.3800
#1-5	Booker T Washington (Hamden)-Breakfast	Unitized Breakfast Meal	14600	EA	\$1.9900	1	\$1.9900
#1-6	Booker T Washington (Hamden)-Lunch	Unitized Lunch Meal	14600	EA	\$3.3800	1	\$3.3800
#1-7	Elm City Montessori- Breakfast	Unitized Breakfast Meal	47800	EA	\$1.9900	1	\$1.9900
#1-8	Elm City Montessori-Lunch	Unitized Lunch Meal	47800	EA	\$3.3800	1	\$3.3800
#2-1	Montessori School on Edgewood-Breakfast	Family Style Breakfast	11600	EA	\$1.8100	1	\$1.8100
#2-2	Montessori School on Edgewood-Lunch	Family Style Lunch	11600	EA	\$3.1700	1	\$3.1700

## RFP 2020-05-1327 LINDLEY EARLT CHILDHOOD CATERING

#	Item/Description	Item Specification	Quantit y Require d	Unit of Measur e	Unit Price	Case Packin g Size	Case Price
#2-3	Booker T Washington (New Haven)-Breakfast	Family Style Breakfast	68400	EA	\$1.8100	1	\$1.8100
#2-4	Booker T Washington (New Haven)-Lunch	Family Style Lunch	68400	EA	\$3.1700	1	\$3.1700
#2-5	Booker T Washington (Hamden)-Breakfast	Family Style Breakfast	14600	EA	\$1.8100	1	\$1.8100
#2-6	Booker T Washington (Hamden)-Lunch	Family Style Lunch	14600	EA	\$3.1700	1	\$3.1700
#2-7	Elm City Montessori- Breakfast	Family Style Breakfast	47800	EA	\$1.8100	1	\$1.8100
#2-8	Elm City Montessori-Lunch	Family Style Lunch	47800	EA	\$3.1700	1	\$3.1700