

Joseph Barbarotta Executive Director Facilities Services



654 Ferry Street New Haven, CT 06513 Tel. (475) 220-1631 Fax. (203) 936-5229

MEMORANDUM

To: Finance and Operations Committee

From: Joseph Barbarotta

Re: F&O Agenda Item/For Approval

Renewal of Contract for On Call Fire Sprinkler Services

Meeting Date: June,7,2021

cc: J. Barbarotta, L. Perez

For consideration and approval of an Award of Contract #21680-2-4 to Encore Holdings, LLC d/b/a Encore Fire Protection, 110 Murphy Road, Hartford, CT for On Call Fire Sprinkler Services for the NHPS for Fiscal Year 2021-2022.

Amount of Contract: Not to exceed \$150,000.

Funding Source: 2021-2022 Capital Projects 3C22-2261-58101

Key Questions:

- Please describe how this service is <u>strategically aligned</u> with school or District goals. The service is to perform fire sprinkler repairs district wide. Unfunded state law requires annual inspections of the fire sprinkler systems.
- 2. Please describe the <u>evidence of effectiveness</u> for this contractor. In addition, how is or will the contractor be evaluated? If a continuation service, what are the results of last year's evaluation? Inspections and maintenance reports are provided. The contractor's performance is evidenced by the annual report. The contractor's performance is inspected by the city fire department.
- 3. Why do you believe this agreement is <u>fiscally sound</u>? Include how the contractor was selected (various quotes vs. RFP vs. Sole Source), whether and why the cost has increased over last year (if continuation), and what an alternative might cost. The scope of the mandated inspections now requires quarterly inspections therefore, we eliminated 4 monthly reports as they would be redundant of the quarterly reports. The contract is a renewal and the pricing remains the same as last fiscal year.



City of New Haven

Bureau of Purchases

200 Orange Street, Room 301 New Haven, CT 06510

Tel: 203-946-8201 Fax: 203-946-8206

The City of New Haven ("City") is accepting sealed Bids for the following:

Title:	On Call Sprinkler Inspections and Repairs Service
Solicitation #:	21680
Project #:	N/A

Responses must be submitted in the form and manner specified in this request. Solicitation details are outlined in the **Project Summary**.

Forms and specifications may be obtained and your digital submission through the Bureau of Purchases, website:

https://newhavenct.bonfirehub.com/portal/?

Honorable Justin Elicker	Mayor
Michael V. Fumiatti, Sr,	Purchasing Agent



City of New Haven Bureau of Purchases 200 Orange Street Rm 301 New Haven, CT 06510

Telephone: (203) 946-8201 Fax: (203) 946-8206 www.newhavenct.gov/gov/depts/purchasing/

INVITATION TO BID

		Projec	t Su	mn	nary							
Project Name:	On	Call Spi	rinkl	er l	nsp	ect	ions	and R	epa	irs		
	Se	rvice			-				-			
Solicitation #:	21	680										
City Project #:	N/	4										
Solicitation/Advertise Date:	Fe	bruary	12,	20	20							
Bid Closing Date:		arch 5, 2				Bid (Opening	Time:	3	:00)	PM
Pre-Bid Meeting Date:	N/A	<u> </u>				Pre-	Bid Mee	eting Time:				
Pre-Bid Meeting Location:	N/A	Α										
Department:	BOE Facilities											
Solicitation Type:	De: Construction X Service SCD* - Construction					n	SCD* - Service		Service			
Contract Term:		Construction	(See Sp	ecificati	on)	Serv	ice	One year with additional yearly	3	Op ^r	newal tion(s the sole retion o)
Projection Description:	Ins _l	pect and r	nain	tain	alls	sprir	ıkler	system	s in	enti	re	
Material Markup Allowed	X											
Insurance Requirements:	Refer to Rider											
Local Preference:	Yes											
MBE/WBE Utilization Form:												
Bid Bond:	N/A Percentage Amount:					%						
Labor, Material and Performance Bond:	N/A	4										
Wage Rates:		Prevailing State	X	ре	Livable \$17 er Hour -	7.42			Dav Bad Fede	on		N/A



CERTIFICATE OF LIABILITY INSURANCE

Acct#: 2809589

DATE (MM/DD/YYYY) 4/22/2021

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

	certificate does not confer rights to th	e cer	tifica	te holder in lieu of such (•			1 000001	none on tillo
	ODUCER		CONTACT NAME: Lockton Affinity, LLC								
	ockton Affinity, LLC				PHONE				FAX		
P. O. Box 879610 Kansas City, MO 64187-9610						(A/C, No): 913-652-7599 E-MAIL ADDRESS: EFM@locktonaffinity.com					7599
r.a	Insas City, MO 04107-3010				The second of the second secon						
											NAIC#
					INSURER A: Old Republic Insurance Company 24						24147
	^{URED} Icore Holdings LLC dba Encore Fire P	rotor	dian		INSURI	ERB:					
	Philmack Drive	Otec	uon		INSUR	ERC:					
	ddietown, CT 06457				INSURER D:						
			INSUR	ERE:							
~~1	(FD) OF C	Minenes	INSUR	ERF:							
	VERAGES CERTHS IS TO CERTHY THAT THE POLICIES			NUMBER	Æ DEE	N ISSUED TO	THE INCHES	REVISION NU	MBER		
E	NDICATED. NOTWITHSTANDING ANY RECERTIFICATE MAY BE ISSUED OR MAY EXCLUSIONS AND CONDITIONS OF SUCH	PERT I POL	CEMEI CAIN,	NT, TERM OR CONDITION THE INSURANCE AFFORDS LIMITS SHOWN MAY HAV	OF AN' ED BY	r contract The policie	OR OTHER I S DESCRIBE Y PAID CLAIN	DOCUMENT WIT D HEREIN IS SI	TH DEEDE	OT TO	MARIOU TIME
INSF	TYPE OF INSURANCE	INSD	WVD	POLICY NUMBER		(MMI/DD/YYYY)	(MM/DD/YYYY)		LIM	ITS	
	COMMERCIAL GENERAL LIABILITY							EACH OCCURREN	W.F		
	Claims Occur							DAMAGE TO REN PREMISES (Es oci	TED		
								MED EXP (Any one			
								PERSONAL & ADA			
	GEN'L AGGREGATE LIMIT APPLIES PER:							GENERAL AGGRE	GATE		
	POLICY PROJEC LOC							PRODUCTS - COA	IP/OP AGG		
	OTHER										
A	AUTOMOBILE LIABILITY	X	X	L352161-20		09/30/2020	09/30/2021	COMBINED SINGL	ELIMIT	\$1,000,0	000
	X ANY AUTO							BODILY INJURY (F	'er person)	\$	
	OWNED AUTOS SCHEDULED AUTOS							BODILY INJURY (F		\$	
	HIRED AUTOS NON-OWNED						3	PROPERTY DAMA (Per accident)	GE	\$	
	AUTOS									\$	
	UMBRELLA LIAB OCCUR							EACH OCCURREN	ICE	\$	
	EXCESS LIAB							AGGREGATE		\$	
	DED RETENTION \$									\$	
	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY Y IN							STATUTE	ER ER		
	ANYPROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED?	N/A						E.L. EACH ACCIDE	:NT	\$	
	(Mandatory in NH) If yes, describe under							E.L. DISEASE - EA	EMPLOYEE	\$	
_	DESCRIPTION OF OPERATIONS below				_			E.L. DISEASE - PO	LICYLIMIT	\$	
Poli by w	CRIPTION OF OPERATIONS / LOCATIONS / VEHICLES Gy provides protection for any and all operation ritten contract. Walver of Subrogation include RTIFICATE HOLDER	ns/jot	s perf	ormed by the named insured w	here rec and no	quired by writte	required) GPBR n contract. Cer	: 1K90 tificate holder is a	ı Additiona	l Insured	where required
City of New Haven GoTo Services LLC					THEE	XPIRATION DA	NTE THEREOF	SCRIBED POLICII , NOT!CE WILL B PROVISIONS,	:S BE CAN E DELIVER	ICELLED) BEFORE
	117 Kendall Street New Haven, CT 06513			1	AUTHOR	IZED REPRESENTA	ATIVE				
	116 116 1011 O 1 100 10						Patil	D'anne			

OLD REPUBLIC INSURANCE COMPANY

THIS ENDORSEMENT CHANGES THE POLICY. PLEASE READ IT CAREFULLY.

ADDITIONAL INSURED ENDORSEMENT

This endorsement modifies insurance provided under the following:

BUSINESS AUTO COVERAGE FORM

Schedule

Person(s) or Organization(s):

Any person(s) or organization(s) as required by written contract or agreement.

- 1. SECTION II COVERED AUTOS LIABILITY COVERAGE, A. Coverage, 1. Who is An Insured is amended to include the person(s) or organization(s) designated in the Schedule above but only for damages:
 - a. Which are covered by this insurance; and
 - b. Which you have agreed to provide in a written contract.
- 2. The limits of insurance afforded to such person(s) or organization(s) will be:
 - a. The minimum limits of insurance which you agreed to provide, or
 - b. The limits of insurance of this policy

whichever is less.

ACORD.

CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY) 4/26/2021

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer any rights to the certificate holder in lieu of such endorsement(s).

PRODUCER	CONTACT Candace Zubee					
USI Insurance Services LLC	PHONE (A/C, No, Ext): 855 874-0123 FAX (A/C, No.	610-537-9437				
475 Kilvert Street, Building B	E-MAIL ADDRESS: candace.zubee@usi.com					
Suite 205 Warwick, RI 02886	INSURER(S) AFFORDING COYERAGE	NAIC #				
Waiwick, Ki U2000	INSURER A: Nautilus Insurance Company	17370				
Encore Holdings, LLC 35 Philmack Drive, Sulte D Middletown, CT 06457	INSURER B: Navigators Specialty Insurance Co.	36056				
	INSURER C: Beacon Mutual Insurance Company	24017				
	INSURER D : Argonaut Insurance Company	19801				
	INSURER E : Selective Insurance Company of America	12572				
	INSURER F:					

COVERAGES CERTIFICATE NUMBER: REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

犤	TYPE OF INSURANCE		ADDL	SUBR	POLICY NUMBER	(MM/DD/YYYY)	POLICY EXP	LIMITS		
\	X	COMMERCIAL GENERAL LIABILITY	X	X	ECP203304510	09/30/2020	09/30/2021	EACH OCCURRENCE	\$1,000,000	
	x	BI/PD Ded: \$10.000				1		PAMAGE TO RENTED PREMISES (Ea occurrence)	s 500,000	
-	^	Bt/PD Ded: \$10,000						MED EXP (Any one person)	\$10,000	
-								PERSONAL & ADV INJURY	\$1,000,000	
-	GEN	'L AGGREGATE LIMIT APPLIES PER:						GENERAL AGGREGATE	\$2,000,000	
-	_	POLICY X PRO-						PRODUCTS - COMP/OP AGG	\$2,000,000	
4	\rightarrow	OTHER:							\$	
	AUT	OMOBILE LIABILITY						COMBINED SINGLE LIMIT (Ea accident)	5	
-		ANY AUTO						BODILY INJURY (Per person)	5	
	- 1	OWNED SCHEDULED AUTOS						BODILY INJURY (Per accident)	\$	
ļ		HIRED AUTOS ONLY NON-OWNED AUTOS ONLY						PROPERTY DAMAGE (Per accident)	\$	
1									\$	
ŀ	^	UMBRELLA LIAB X OCCUR			FFX203304610	09/30/2020	09/30/2021	EACH OCCURRENCE	s10,000,000	
1	X	EXCESS LIAB CLAIMS-MADE						AGGREGATE	\$10,000,000	
		DED X RETENTION \$\$0			IS20EXC944690IV	09/30/2020	09/30/2021	Occ/Agg	s10M Excess	
		KERS COMPENSATION EMPLOYERS' LIABILITY		Х	87718	10/01/2020	10/01/2021	X PER OTH-		
ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED?		PROPRIETOR/PARTNER/EXECUTIVE	PRIETOR/PARTNER/EXECUTIVE (1/1) X WC928678747364 10/01/2020 10/			E.L. EACH ACCIDENT	s1,000,000			
		story in NH)								
	II yes DESC	describe under RIPTION OF OPERATIONS below						E.L. DISEASE - POLICY LIMIT	s1.000.000	
	Poll	ution			ECP203304510	09/30/2020		\$1,000,000 Occ / Ag		
	Рго	fessional			ECP203304510	09/30/2020		\$1,000,000	•	
1	Foti	ipment			S2127905	09/30/2020		41,000,000		

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)
RE: All State Fire Systems, DBA Encore Holdings, LLC. 21680-2-42.

The General Liability policy includes an automatic Additional Insured endorsement that provides Additional Insured status to City of New Haven and Go To Services, LLC. 117 Kendall Street, New Haven, CT 06415, only when there is a written contract that requires such status, and only with regard to work performed by or on behalf of the named insured. The General Liability policy contains a special endorsement with Primary and (See Attached Descriptions)

CERTIFICATE HOLDER	CANCELLATION				
City of New Haven 165 Church Street New Haven, CT 06513	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.				
	AUTHORIZED REPRESENTATIVE				
P	David John John				

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DESCRIPTIONS (Continued from Page 1)							
Noncontributory wording, when required by written contract. The General Liability and Workers Compensation policies include a Waiver of Subrogation endorsement in favor of the Certificate Holder as referenced above. Umbrella follows form. 30 Days Notice of Cancellation Applies.							

CITY OF NEW HAVEN

New Haven, Connecticut 06510



DISCLOSURE & CERTIFICATION AFFIDAVIT

EVERY SECTION MUST BE COMPLETED
For help completing this form contact 203-946-8201
Encore Holdings, LLC
35 Philmack Drive, Middletown, CT 06457
800-966-000
toconnor@encorefireprotection.com
Thomas O'Connor

	For the purposes of this Disclosure and Certification Affidavit, the following definitions apply:
(a)	"Person" means one (1) or more individuals, partnerships, corporations, associations, or joint ventures.
(b)	"Contract" means any agreement or formal commitment entered into by the city to expend funds in return for work, labor, services, supplies, equipment,
	materials or any combination of the foregoing, or any lease, lease by way of concession, concession agreement, permit, or per agreement whereby the
	city leases, grants or demises property belonging to the city, or otherwise grants a right of privilege to occupy or to use said property of the city.
(c)	"City" means any official agency, board, authority, department office, or other subdivision of the City of New Haven.
(d)	"Affiliate Entity" means any entity listed in sections 9 or 10 below or any entity under common management with the Contractor.

	ite of	Connecticut	County of Middlesex						
I,	Thor	mas O"Connor	being first duly sworn, hereby deposes and says that:						
		(type or print your name above)							
1.		over the age of 18 and understand the obligation. Haven is relying on my representations herein.	s of making statements under oath; I understand that the City of						
2a.		I am the corporate secretary or majority owner	Encore Holdings, LLC						
		(including sole proprietorship)							
2b.		Or I am an individual and my name i	3:						
	<u> </u>		if an individual, insert your name above						
3.	I am fully informed regarding the preparation and terms of the above referenced agreement (the "Agreement") and of all pertinent circumstances related thereto.								
4.	Please select the applicable representation(s) regarding taxes or, if none of the below are accurate, attach an explanation of the status of the relevant tax obligations to this Affidavit (mark an "X" in the appropriate box or "NA" if none apply).								
4a.									
4b.	The Contractor (including any owner, partner, officer or authorized signatory thereof) is not required to file a list of taxable personal property with the City of New Haven for the most recent grand list and does not owe any back taxes to the City of New Haven, either directly or through a lease or other agreement.								
4c.	The Contractor or an owner, partner, officer, representative, agent or Affiliate Entity of the Contractor either i) has a PILOT agreement with the City of New Haven or ii) owes back taxes and has executed an agreement with the City of New Haven to pay said back taxes in installment payments. Such agreement is attached and incorporated herein by reference and the payments under said agreement are not in default.								
5.	Other than as may be described in section 4 above, the Contractor (including any owner, partner, officer, other authorized signatory, or Affiliate Entity) does not have any outstanding monetary obligations to the City of New Haven.								
6.	Please	e select the applicable representation about the Contractor's b	usiness registration:						
6a.	NA	Contractor is a Connecticut corporation, partnership, limited							
	IAV	proprietorship and its Connecticut Secretary of the State Bus	moort date registration # above						
6b.		Contractor is a foreign corporation, partnership, limited liabili proprietorship but is registered to do business in the State of							
	X	Contractor's Connecticut Secretary of the State Business ID							
6c.	NIA	Contractor is a foreign corporation, partnership, limited lia							
	NA	proprietorship and is not registered to do business in the State Contractor is registered in the State of:	Please insert State name above						
		Contractor has confirmed with the Connecticut Secretary of the State in the State of Connecticut and no registration with the Connecticut Sconnecticut registrations, certificates or approvals relevant to the Agriculture	that the services it will provide pursuant to the Agreement do not constitute doing business ecretary of the State is required. Contractor does otherwise have the following State of eement (if not applicable, state N/A).						

7.	The following list is a list of the names of all persons affiliated with the business of the Contractor who are also affiliated with the City of
	New Haven. For purposes of this Affidavit, "affiliated with the business of the Contractor" includes any current or former employee
	(including officers) of the Contractor or any owner, board member or agent of the Contractor, or of any subsidiary or parent company of
	the Contractor, and "affiliated with the City of New Haven" means any employee, agent, public official, board member, commissioner or
	any other person serving in an official capacity for or on behalf of the City of New Haven. If none state none. Use additional sheet if
	necessary (<u>must be on company letterhead and notarized</u>):

Name	City Affiliation Role & Time Frame	Contractor Affiliation Role & Time Frame	DOB
1 NONE			
2			

8. The following list is a list of all contracts in which either the Contractor, any person affiliated with the business of the Contractor or an Affiliate Entity of the Contractor provides, or has provided, services or materials to the City within one (1) year prior to the date of this disclosure. If none, state none. Use additional sheet if necessary (must be on company letterhead and notarized):

Name of Contractor or Affiliate	Affiliation (if applicable)	Contract Number	DOB
1 Encore Holdings, LLC dba Allstate Fire Systems, LLC		21569-2-2	06/06/2019
Encore Holdings, LLC dba Allstate Systems, LLC		21553-2-2	06/06/2019

9. The Contractor possesses an ownership interest in the following business organizations, if none, state none. Use additional sheet if necessary (<u>must be on company letterhead and notarized</u>):

Organization Name	Address	Type of Ownership
1 NONE		
2		

10. The following persons and/or entities possess an ownership interest in the Contractor. If the Contractor is a corporation, list the names of each stockholder whose shares exceed twenty-five (25) percent of the outstanding stock. If none, state none. Use additional sheet if necessary (must be on company letterhead and notarized):

	Name	Title	% of Ownership	DOB
1	Thomas O'Connor	President	44	
2	Jeremy O'Connor	CEO	44	

11. If the Contractor conducts business under a trade name, the following additional information is required: the place where such entity is incorporated or is registered to conduct such business; and the address of its principal place of business, if none, state none. Use additional sheet if necessary (<u>must be on company letterhead and notarized</u>):

TRADE NAME	PLACE OF INCORPORATION/REGISTRY	PRINCIPAL PLACE OF BUSINESS
Allstate Fire Systems, LLC	RI LLC registered in CT with Secretary of State	35 Philmack Drive, Middletown, CT
² Allstate Fire Systems, LLC	RI LLC registered in CT with Secretary of State	35 Philmack Drive, Middletown, CT

I hereby certify that I am duly authorized to sign this Affidavit and that the person who will sign the Agreement with the City on behalf of the Contractor will be duly authorized to execute the same. I hereby further certify that the statements set forth above are true and complete on the date hereof and that I, or another authorized individual of the Contractor, will <u>promptly</u> inform the City, in writing, if any of the information provided herein changes or is otherwise no longer accurate at any point during the execution of the above referenced Agreement. I understand that any incorrect information, omission of information or failure of the Contractor to update this information, as described in the foregoing sentence, may result in the immediate termination of any and all agreements the Contractor has with the City of New Haven and disqualification of the Contractor to further contract with the City.

Signature & Title of person completing this form:		
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,	1 (the resident	٠٠.
the mice of Death		
Momas O'Connor, President		
Thomas O'Connor, fresident THIS FORM MUST BE NOTARIZED	NOTARY SEAL (if available)	
THIS TOTAL MOOT BE NOTALLED	INOTAIL (II available)	
Signature of Notary:	anula TIANUYE AGULTA	
Signature of Hotary.	Wille THINGSE AGULLY	
Subscribed and sworn to, before me on this:	Day of February 202	
My Commission Expires: TIANGYI	E AGUILAR	
NOTAR	RYPUBLIC	

My Commission Expires Dec. 31, 2025

This form should be mailed or emailed to the contracting department or included with a specific solicitation.

(This form shall be updated if the Agreement contemplated hereby is not executed within six months of the date hereof.)