



NEW HAVEN PUBLIC SCHOOLS

Gail Sharry, Executive Director
NHPS Food Service
P: (475) 220-1610
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To: New Haven Board of Education Finance and Operations Committee
From: Thomas Lamb, Chief Operating Officer
Gail Sharry, Executive Director
Michael Gormany, City Budget Director
Date: Tuesday, May 24, 2022
Re: Fiscal year 2022-23, Award of Contract for NHPS Food Service for fresh fruit and vegetables

Executive Summary: Approval is requested for an award of contract(s) under RFP# 2022-04-1446 for the purchase of **grocery** for fiscal year 2022-23 for NHPS Food Service.

Vendor Number	Vendor Name	Vendor Address	City, State, Zip	Award Amount not to Exceed	Minority or Women Owned Small Business?	Renewal or Award of Contract/Agreement
53122	Carbonella & Desarbo	50 East Industrial Rd	Branford, CT 06405	900,000		Award

Contract or Agreement #: TBD

Funding Source & Account #: 25215200-55587

Key Questions: (Please have someone ready to discuss the details of each question during the Finance & Operations meeting or this proposal might not be advanced for consideration by the full Board of Education):

1. **What specific service will the contractor provide:**
 - a. **The vendor(s) will provide food for the NHPS with fresh fruit and vegetables for school year 2022-23. Fresh fruit and vegetables are an important component to the food service meal programs.**
2. **How was the contractor selected? Quotes? RFP? Sealed Bid or Sole Source? Please describe the selection process including other sources considered and the rationale for selecting this method of selection:**
 - a. **The vendor was selected via a request for proposal (RFP) process, based on the award criteria set forth in the solicitation.**
3. **If this is a renewal with a current vendor, has the vendor’s performance been satisfactory under the existing contract or agreement?**
 - a. **This is not applicable as this is a new award.**



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4. **If this Contract/Agreement is a Renewal has cost increased? If yes, by how much?**
 - a. **This is not applicable as this is a new award.**

5. **If this Contractor is New has cost for service increased from previous years? If yes, by how much?**
 - a. **Vendor(s) are evaluated throughout the school year based on product sensory (food evaluation) delivery expectations, customers service, and other criteria set at the beginning of the school year.**
 - b. **Food cost has increased from an overall pricing standpoint, especially due to the pandemic.**
 - c. **The contractor(s) have been used in prior years with no issues.**

6. **Is this a service existing staff could provide? Why or why not?**
 - a. **No. This is direct delivery of fresh fruit and vegetables**

Contract Number 2022-04-1446
Contract Name Fresh Fruit and Vegetable
Contract Period July 01, 2022 to June 30, 2023
Contractor Carbonella & Desarbo
Award Amount \$900,000.00

Status	#	Item/Description	Preferred Unit of Measure	Bid Price By Unit of Measure	Bid Unit Price	Case Packing Size	Case Price	Vendor Code or Stock No.	Local Produce Unit Price \$	Local Produce Case Packaging Size	LOCAL PRODUCE Case Price	Local Produce code (This is product number must appear on the invoice) if you not have a product code use TBD	Vendor Notes or Comments
PRE-PACKAGED ITEMS	#1-10	CARROT BABY CUT , I/W Pack	200/1.6OZ	PKG	\$29.5000	200/1.6	\$29.5000	t100	\$0.0000	0	\$0.0000	0	0
PRE-PACKAGED ITEMS	#1-29	Apple Slices	2oz	PKG	\$35.7500	100/2oz	\$35.7500	appleslice	\$0.0000	0	\$0.0000	0	0
PRODUCE ITEMS	#2-1	MIXED FRUIT CASE, 140CT(apples, Pears, Oranges)	140ct	Case	\$46.0000	140	\$46.0000	mixfruit	\$0.0000	0	\$0.0000	0	n/a
PRODUCE ITEMS	#2-4	APPLE EMPIRE	125 Ct	Case	\$30.0000	125	\$30.0000	empire	\$0.0000	0	\$0.0000	0	n/a
PRODUCE ITEMS	#2-5	Apple Macintosh	125 Ct	Case	\$30.0000	125	\$30.0000	mac	\$0.0000	0	\$0.0000	0	n/a
PRODUCE ITEMS	#2-10	Apple Cortland	125 Ct	Case	\$30.0000	125	\$30.0000	cortland	\$0.0000	0	\$0.0000	0	n/a
PRODUCE ITEMS	#2-14	Appl Fuji	125 Ct	Case	\$30.0000	125	\$30.0000	fuji	\$0.0000	0	\$0.0000	0	n/a
PRODUCE ITEMS	#2-15	Apple Red Delicious	125 Ct	Case	\$30.0000	125	\$30.0000	reddel	\$0.0000	0	\$0.0000	0	n/a
PRODUCE ITEMS	#2-16	APPLE GALA	125 Ct	Case	\$30.0000	125	\$30.0000	gala	\$0.0000	0	\$0.0000	0	n/a
PRODUCE ITEMS	#2-17	APPLE GOLDEN DELICIOUS	125 Ct	Case	\$30.0000	125	\$30.0000	goldel	\$0.0000	0	\$0.0000	0	n/a
PRODUCE ITEMS	#2-18	APPLE GRANNY SMITH	125 Ct	Case	\$45.0000	125	\$45.0000	gran	\$0.0000	0	\$0.0000	0	n/a

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PRODUCE ITEMS	#2-19	APPLE RED Delicious	125 Ct	Case	\$30.0000	125	\$30.0000	reddel	\$0.0000	0	\$0.0000	0	n/a
PRODUCE ITEMS	#2-20	APPLE EMPIRE	138 - 140 Ct	Case	\$30.0000	138	\$30.0000	empire	\$0.0000	0	\$0.0000	0	n/a
PRODUCE ITEMS	#2-21	Apple Macintosh	138 - 140 Ct	Case	\$30.0000	138	\$30.0000	mac	\$0.0000	0	\$0.0000	0	n/a
PRODUCE ITEMS	#2-26	Apple Cortland	138 - 140 Ct	Case	\$30.0000	138	\$30.0000	cortland	\$0.0000	0	\$0.0000	0	n/a
PRODUCE ITEMS	#2-28	Appl Fuji	138 - 140 Ct	Case	\$30.0000	138	\$30.0000	fuji	\$0.0000	0	\$0.0000	0	n/a
PRODUCE ITEMS	#2-29	Apple Red Delicious	138 - 140 Ct	Case	\$29.0000	138	\$29.0000	reddel	\$0.0000	0	\$0.0000	0	n/a
PRODUCE ITEMS	#2-30	APPLE GALA	138 - 140 Ct	Case	\$29.0000	138	\$29.0000	gala	\$0.0000	0	\$0.0000	0	n/a
PRODUCE ITEMS	#2-31	APPLE GOLDEN DELICIOUS	138 - 140 Ct	Case	\$29.0000	138	\$29.0000	goldel	\$0.0000	0	\$0.0000	0	n/a
PRODUCE ITEMS	#2-32	APPLE GRANNY SMITH	138 - 140 Ct	Case	\$42.0000	138	\$42.0000	gran	\$0.0000	0	\$0.0000	0	n/a
PRODUCE ITEMS	#2-34	APPLE RED Delicious	138 - 140 Ct	Case	\$29.0000	138	\$29.0000	reddel	\$0.0000	0	\$0.0000	0	n/a
PRODUCE ITEMS	#2-40	BANANA PETITE 150 CT CASE	150CT	CASE	\$27.5000	150	\$27.5000	bana	\$0.0000	0	\$0.0000	0	n/a
PRODUCE ITEMS	#2-41	Regular Banana	pound	pound	\$28.0000	40	\$28.0000	bana	\$0.0000	0	\$0.0000	0	n/a

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PRODUCE ITEMS	#2-44	BEANS, GREEN SNIPPED	5# bag	5# bag	\$24.7500	2.5	\$24.7500	beans	\$0.0000	0	\$0.0000	0	n/a
PRODUCE ITEMS	#2-50	BROCCOLI FLORETS, BAG	3#	3# bag	\$11.7500	4/3#	\$47.0000	brocflor	\$0.0000	0	\$0.0000	0	n/a
PRODUCE ITEMS	#2-58	CARROT BABY	1# bag	package	\$1.7700	30/1	\$53.1000	baby30	\$0.0000	0	\$0.0000	0	n/a
PRODUCE ITEMS	#2-59	CARROT BABY CUT/CRUNCHERS , I/W Pack	200/1.6OZ	case/200ct	\$34.0000	200/1.6	\$34.0000	t200	\$0.0000	0	\$0.0000	0	n/a
PRODUCE ITEMS	#2-60	CARROT BABY, IW pack	100/ 2oz	case	\$55.0000	100/2	\$55.0000	t100	\$0.0000	0	\$0.0000	0	n/a
PRODUCE ITEMS	#2-62	CARROT SHREDED 5#	5#	5# bag	\$12.1500	5#	\$12.1500	0	\$0.0000	0	\$0.0000	0	0
PRODUCE ITEMS	#2-63	CARROT STICKS	5#	5# bag	\$14.0000	5#	\$14.0000	0	\$0.0000	0	\$0.0000	0	0
PRODUCE ITEMS	#2-68	CELERY STICKS BAG	5#	5# bag	\$17.5000	5#	\$17.5000	0	\$0.0000	0	\$0.0000	0	0
PRODUCE ITEMS	#2-71	COLE SLAW W/CARROT BAG	5#	5# bag	\$6.0000	5#	\$6.0000	slaw	\$0.0000	0	\$0.0000	0	n/a
PRODUCE ITEMS	#2-74	CORN COB	EA	EACH	\$36.0000	48	\$36.0000	cornbi	\$0.0000	0	\$0.0000	0	n/a
PRODUCE ITEMS	#2-75	CORN ON COB- SPLIT & PEELED	EA	EACH	\$1.3600	48	\$65.2800	cornclean	\$0.0000	0	\$0.0000	0	n/a

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PRODUCE ITEMS	#2-76	CUKES	case	CASE	\$28.7500	24ct	\$28.7500	cuke	\$28.7500	24	\$28.7500	cuke	0
PRODUCE ITEMS	#2-77	CUKES	each	EACH	\$0.8000	12	\$9.6000	cuke	\$0.8000	12ct	\$9.6000	cuke	0
PRODUCE ITEMS	#2-86	GRAPE GREEN SEEDLESS	pound	POUND	\$3.5000	2#	\$7.0000	greengrape	\$0.0000	0	\$0.0000	0	n/a
PRODUCE ITEMS	#2-87	GRAPE RED SEEDLESS	pound	POUND	\$3.0000	2#	\$6.0000	redgrape	\$0.0000	0	\$0.0000	0	n/a
PRODUCE ITEMS	#2-90	GREEN LEAF LETTUCE , HEAD	EA	EACH	\$1.5800	6ct	\$9.5000	greenleaf	\$0.0000	0	\$0.0000	0	n/a
PRODUCE ITEMS	#2-91	GREEN LEAF LETTUCE HEAD, 24CT/CASE	24CT/CASE	CASE	\$25.7500	24ct	\$25.7500	greenleaf	\$0.0000	0	\$0.0000	0	n/a
PRODUCE ITEMS	#2-98	LEMONS	each	Each	\$0.5800	12ct	\$7.0000	lemon	\$0.0000	0	\$0.0000	0	n/a
PRODUCE ITEMS	#2-99	LEMONS	case /140ct	Case	\$38.0000	140	\$38.0000	lemon	\$0.0000	0	\$0.0000	0	n/a
PRODUCE ITEMS	#2-102	LETTUCE - SHREDDED 5#	5#	5# bag	\$6.5000	4/5#	\$26.0000	shred	\$0.0000	0	\$0.0000	0	n/a
PRODUCE ITEMS	#2-104	LETTUCE BETTER BURGER LEAF, 2/5#	2/5#-CASE	CASE	\$28.0000	10#	\$28.0000	burger	\$0.0000	0	\$0.0000	0	n/a
PRODUCE ITEMS	#2-105	LETTUCE, MESCLUN MIX ARCADIAN	3#/CASE	CASE	\$10.7500	3#	\$10.7500	arcadian	\$0.0000	0	\$0.0000	0	n/a

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PRODUCE ITEMS	#2-110	ONION RED MEDIUM, 25#	25#/CASE	CASE	\$36.0000	25#	\$36.0000	medredo nion	\$0.0000	0	\$0.0000	0	n/a
PRODUCE ITEMS	#2-111	ONION RED MEDIUM	LB	POUND	\$2.0000	5#	\$10.0000	medredo nion	\$0.0000	0	\$0.0000	0	n/a
PRODUCE ITEMS	#2-112	ONION SPANISH LARGE	LB	POUND	\$1.4500	5#	\$7.2500	spanish	\$0.0000	0	\$0.0000	0	n/a
PRODUCE ITEMS	#2-113	ONIONS DICED 5#	5#	5# bag	\$13.7500	5#	\$13.7500	dicedon	\$0.0000	0	\$0.0000	0	n/a
PRODUCE ITEMS	#2-114	ORANGE NAVEL 138CT	138CT	CASE	\$40.0000	138	\$40.0000	orange	\$0.0000	0	\$0.0000	0	n/a
PRODUCE ITEMS	#2-121	ORANGE, VALENCIA 138CT	138CT/case	CASE	\$40.0000	138	\$40.0000	orange	\$0.0000	0	\$0.0000	0	n/a
PRODUCE ITEMS	#2-131	PEARS - red	150 CT	CASE	\$46.0000	150	\$46.0000	pearred	\$0.0000	0	\$0.0000	0	n/a
PRODUCE ITEMS	#2-132	PEARS - green	150 CT	CASE	\$46.0000	150	\$46.0000	danjou	\$0.0000	0	\$0.0000	0	0
PRODUCE ITEMS	#2-133	PEARS - brown	150 CT	CASE	\$46.0000	150	\$46.0000	bosc	\$0.0000	0	\$0.0000	0	0
PRODUCE ITEMS	#2-135	PEPPER GREEN MEDIUM	pound	POUND	\$1.9000	5#	\$9.5000	pepperg reen	\$0.0000	0	\$0.0000	0	n/a
PRODUCE ITEMS	#2-136	PEPPER GREEN MEDIUM 22-24LB CASE	22-24#	CASE	\$26.0000	25#	\$26.0000	greenpe p	\$0.0000	0	\$0.0000	0	n/a
PRODUCE ITEMS	#2-137	Peppers, Mixed Strips, 5#	5#	5 pound bag	\$24.5000	5#	\$24.5000	pepstrip s	\$0.0000	0	\$0.0000	0	n/a

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PRODUCE ITEMS	#2-142	PICKLES, Spears	5 GAL	5 GALLON	\$34.0000	5 gallon	\$34.0000	pickspear	\$0.0000	0	\$0.0000	0	n/a
PRODUCE ITEMS	#2-164	ROMAINE CHOPPED 6/2#	2# bag	2# bag	\$4.5000	6/2	\$27.0000	romchop	\$0.0000	0	\$0.0000	0	n/a
PRODUCE ITEMS	#2-166	Romain 80/20 SALAD MIX 4/5#	5# bag	5#bag	\$6.7500	4/5	\$27.0000	romsala d8020	\$0.0000	0	\$0.0000	0	n/a
PRODUCE ITEMS	#2-168	SPINACH bulk OR CLIPPED, 4/2.5#	2.5#	2.5# bag	\$5.2500	4/2.5	\$21.0000	popeye	\$0.0000	0	\$0.0000	0	n/a
PRODUCE ITEMS	#2-169	SPINACH baby 4#	4#	4 # box	\$14.0000	4#	\$14.0000	bbspin	\$0.0000	0	\$0.0000	0	n/a
PRODUCE ITEMS	#2-170	SPRING MIX.	3# box	3 # box	\$9.7500	3#	\$9.7500	mesc	\$0.0000	0	\$0.0000	0	n/a
PRODUCE ITEMS	#2-177	SQUASH GREEN STICKS 5#	5#	5# bag	\$20.0000	5#	\$20.0000	0	\$0.0000	0	\$0.0000	0	0
PRODUCE ITEMS	#2-179	SQUASH YELLOW STICKS 5#	5#	5# bag	\$20.0000	5#	\$20.0000	0	\$0.0000	0	\$0.0000	0	0
PRODUCE ITEMS	#2-180	STRAWBERRY 8 /1# FLAT	8/1#, flat	FLAT	\$26.0000	8/1#	\$26.0000	straw	\$0.0000	0	\$0.0000	0	n/a
PRODUCE ITEMS	#2-184	TOMATO 6X6 25#	25#	CASE	\$26.0000	25#	\$26.0000	tomato	\$0.0000	0	\$0.0000	0	n/a
PRODUCE ITEMS	#2-185	TOMATO 6X6	pound	POUND	\$1.9500	5#	\$9.7500	tomato	\$0.0000	0	\$0.0000	0	n/a

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PRODUCE ITEMS	#2-187	Tomato grape pints	pint	pint	\$17.0000	12/1	\$17.0000	grapeto m	\$0.0000	0	\$0.0000	0	n/a
PRODUCE ITEMS	#2-188	TOMATO CHERRY PINTS	pint	pint	\$22.0000	12/1	\$22.0000	grapech erry	\$0.0000	0	\$0.0000	0	n/a
PRODUCE ITEMS	#2-193	Watermelon, Whole 20#	each	each	\$8.7500	1ct	\$8.7500	waterme lon	\$0.0000	0	\$0.0000	0	n/a