

## **Operations Memorandum**

To:	New Haven Board of Education Finance and Operations Committee
From:	Gilda Herrera
Date:	4/25/2022
Re:	CDW Government Software system helpdesk, inventory tracking

**Contractor Name: CDW Government (HAYES)** 

Contractor Address: 75 Remittance Drive Suite 1515, Chicago IL 60675-1515

Is the contractor a Minority or Women Owned Small Business? No

**Renewal or Award of Contract/Agreement? ST Contract MARKET Total Amount of Contract/Agreement** <u>and</u> the <u>Hourly or Service Rate;</u> \$59,500

## Funding Source & Account #:ESSER II 25526363 54409

**Key Questions:** (Please have someone ready to discuss the details of each question during the Finance & Operations meeting or this proposal might not be advanced for consideration by the full Board of Education):

- 1. What specific service will the contractor provide: Software system will provide helpdesk and inventory tracking solution for the district computer equipment which integrates with Powerschool
- 2. How was the contractor selected? Quotes? RFP? Sealed Bid or Sole Source? <u>Please</u> <u>describe the selection process</u> including other sources considered and the rationale for selecting this method of selectionState Contract MARKET
- 3. If this is a renewal with a current vendor, has the vendor's performance been satisfactory under the existing contract or agreement? Yes.
- 4. If this Contract/Agreement is a Renewal has cost increased? If yes, by how much? No

If this Contractor is New has cost for service increased from previous years? If yes, by how much? New contract/purchase will provide the district device tracking capabilities. Existing staff cannot provide service.

5. Is this a service existing staff could provide? Why or why not? No.

## **QUOTE CONFIRMATION**



## **DEAR GILDA HERRERA,**

Thank you for considering CDW•G LLC for your computing needs. The details of your quote are below. Click here to convert your quote to an order.

QUOTE #	QUOTE DATE	QUOTE REFERENCE	CUSTOMER #	GRAND TOTAL
MQXS975	3/11/2022	HAYES SOFTWARE	8003459	\$59,500.00

QUOTE DETAILS						
ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE		
HAYES GETHELP/TIPWEB-IT BNDL	1	6676565	\$59,500.00	\$59,500.00		
Mfg. Part#: S-GHIT-BUND						
Electronic distribution - NO MEDIA						
Contract: PEPPM 2022 Catalog Agreement (PEPPM2022)						

PURCHASER BILLING INFO	SUBTOTAL	\$59,500.00		
Billing Address:	SHIPPING	\$0.00		
NEW HAVEN PUBLIC SCHOOLS DEPT OF EDUCATION	SALES TAX	\$0.00		
54 MEADOW ST NEW HAVEN, CT 06519-1783	GRAND TOTAL	\$59,500.00		
Phone: (475) 220-1000 Payment Terms: NET 30-VERBAL				
DELIVER TO	Please remit payments to:	Please remit payments to:		
Shipping Address: NEW HAVEN PUBLIC SCHOOLS DEPT OF EDUCATION 54 MEADOW ST NEW HAVEN, CT 06519-1783 Phone: (475) 220-1000 Shipping Method: ELECTRONIC DISTRIBUTION	CDW Government 75 Remittance Drive Suite 1515 Chicago, IL 60675-1515			

Need Assistance? CDW•G LLC SALES CONTACT INFORMATION						
	Vincent Mulvihill	I	(866) 773-7348	I	vinny@cdwg.com	
LEASE OPTIONS FMV TOTAL FMV LEASE OPTION BO TOTAL BO LEASE OPTION						

\$59,500.00	\$1,595.20/Month	\$59,500.00	\$1,842.72/Month
Monthly payment based on 36 me subject to change.	onth lease. Other terms and options are	available. Contact your Accour	nt Manager for details. Payment quoted is

Why finance?

• Lower Upfront Costs. Get the products you need without impacting cash flow. Preserve your working capital and existing credit line.

• Flexible Payment Terms. 100% financing with no money down, payment deferrals and payment schedules that match your company's business cycles.

• Predictable, Low Monthly Payments. Pay over time. Lease payments are fixed and can be tailored to your budget levels or revenue streams.

• Technology Refresh. Keep current technology with minimal financial impact or risk. Add-on or upgrade during the lease term and choose to return or purchase the equipment at end of lease.

• Bundle Costs. You can combine hardware, software, and services into a single transaction and pay for your software licenses over time! We know your challenges and understand the need for flexibility.

General Terms and Conditions:

This quote is not legally binding and is for discussion purposes only. The rates are estimate only and are based on a collection of industry data from numerous sources. All rates and financial quotes are subject to final review, approval, and documentation by our leasing partners. Payments above exclude all applicable taxes. Financing is subject to credit approval and review of final equipment and services configuration. Fair Market Value leases are structured with the assumption that the equipment has a residual value at the end of the lease term.

This quote is subject to CDW's Terms and Conditions of Sales and Service Projects at <a href="http://www.cdwg.com/content/terms-conditions/product-sales.aspx">http://www.cdwg.com/content/terms-conditions/product-sales.aspx</a> For more information, contact a CDW account manager

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