



NEW HAVEN PUBLIC SCHOOLS

## Operations Memorandum

**To:** New Haven Board of Education Finance and Operations Committee  
**From:** Gilda Herrera  
**Date:** 4/25/2022  
**Re:** CDW Government Google Workspace for Education Plus

---

**Contractor Name:** CDW Government

**Contractor Address:** 75 Remittance Drive Suite 1515, Chicago IL 60675-1515

**Is the contractor a Minority or Women Owned Small Business?** No

**Renewal or Award of Contract/Agreement?** PEPPM 2022 Catalog Agreement (PEPPM2022)

**Total Amount of Contract/Agreement and the Hourly or Service Rate:** \$112,500

**Funding Source & Account #:** ESSER II 25526363 54409

**Key Questions:** (Please have someone ready to discuss the details of each question during the Finance & Operations meeting or this proposal might not be advanced for consideration by the full Board of Education):

- 1. What specific service will the contractor provide:** Google Workspace for Education Plus, will provide plagiarism scanner, advance meets and security capabilities. License provisioning guidance, custom online training covering all Google Workspace for Education features best practice presentations and advance level support assistance and escalation.
- 2. How was the contractor selected? Quotes? RFP? Sealed Bid or Sole Source? Please describe the selection process including other sources considered and the rationale for selecting this method of selection:** State Contract PEPPM 2018 Catalog Agreement (PEPPM2018)
- 3. If this is a renewal with a current vendor, has the vendor's performance been satisfactory under the existing contract or agreement?** Yes.
- 4. If this Contract/Agreement is a Renewal has cost increased? If yes, by how much? No,** Google provides limited Google for education free of charge, cost of the upgrade \$112,500 for fiscal year 21-22. This is for continues licensing for fiscal year 22-23 with an additional renewal for fiscal year 23-24.
- 5. If this Contractor is New has cost for service increased from previous years? If yes, by how much? No,** Renewal. Google for Education was free to the district with limited system administrative capabilities.
- 6. Is this a service existing staff could provide? Why or why not?** No.

# QUOTE CONFIRMATION



DEAR GILDA HERRERA,

Thank you for considering CDW•G LLC for your computing needs. The details of your quote are below. [Click here](#) to convert your quote to an order.

QUOTE #	QUOTE DATE	QUOTE REFERENCE	CUSTOMER #	GRAND TOTAL
MQXS901	3/11/2022	GOOGLE WORKSPACE	8003459	<b>\$112,500.00</b>

QUOTE DETAILS				
ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
<a href="#">GOOGLE WORKSPACE EDU-PLUS</a> Mfg. Part#: G-WS-EDU-PLUS Electronic distribution - NO MEDIA Contract: PEPPM 2022 Catalog Agreement (PEPPM2022)	25000	6498545	\$4.50	\$112,500.00
<a href="#">NEW ITEM</a> Mfg. Part#: NEW-ITEM Free teacher licenses Contract: Standard Pricing	6500	NEW-ITEM	\$0.00	\$0.00

PURCHASER BILLING INFO	SUBTOTAL	\$112,500.00
<b>Billing Address:</b> NEW HAVEN PUBLIC SCHOOLS DEPT OF EDUCATION 54 MEADOW ST NEW HAVEN, CT 06519-1783 <b>Phone:</b> (475) 220-1000 <b>Payment Terms:</b> NET 30-VERBAL	<b>SHIPPING</b>	\$0.00
	<b>SALES TAX</b>	\$0.00
	<b>GRAND TOTAL</b>	<b>\$112,500.00</b>
	<b>DELIVER TO</b> <b>Shipping Address:</b> NEW HAVEN PUBLIC SCHOOLS DEPT OF EDUCATION 54 MEADOW ST NEW HAVEN, CT 06519-1783 <b>Phone:</b> (475) 220-1000 <b>Shipping Method:</b> UPS Ground (2- 3 Day)	

Need Assistance? CDW•G LLC SALES CONTACT INFORMATION



Vincent Mulvihill

(866) 773-7348

vinny@cdwg.com

LEASE OPTIONS			
FMV TOTAL	FMV LEASE OPTION	BO TOTAL	BO LEASE OPTION
<b>\$112,500.00</b>	<b>\$2,985.75/Month</b>	<b>\$112,500.00</b>	<b>\$3,457.13/Month</b>

Monthly payment based on 36 month lease. Other terms and options are available. Contact your Account Manager for details. Payment quoted is subject to change.

Why finance?

- Lower Upfront Costs. Get the products you need without impacting cash flow. Preserve your working capital and existing credit line.

- Flexible Payment Terms. 100% financing with no money down, payment deferrals and payment schedules that match your company's business cycles.
- Predictable, Low Monthly Payments. Pay over time. Lease payments are fixed and can be tailored to your budget levels or revenue streams.
- Technology Refresh. Keep current technology with minimal financial impact or risk. Add-on or upgrade during the lease term and choose to return or purchase the equipment at end of lease.
- Bundle Costs. You can combine hardware, software, and services into a single transaction and pay for your software licenses over time! We know your challenges and understand the need for flexibility.

General Terms and Conditions:

This quote is not legally binding and is for discussion purposes only. The rates are estimate only and are based on a collection of industry data from numerous sources. All rates and financial quotes are subject to final review, approval, and documentation by our leasing partners. Payments above exclude all applicable taxes. Financing is subject to credit approval and review of final equipment and services configuration. Fair Market Value leases are structured with the assumption that the equipment has a residual value at the end of the lease term.

This quote is subject to CDW's Terms and Conditions of Sales and Service Projects at <http://www.cdw.com/content/terms-conditions/product-sales.aspx>  
For more information, contact a CDW account manager

© 2022 CDW•G LLC 200 N. Milwaukee Avenue, Vernon Hills, IL 60061 | 800.808.4239