

# New Haven Public Schools

Joseph Barbarotta  
Executive Director  
Facilities Services



NEW HAVEN PUBLIC SCHOOLS

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## INTEROFFICE MEMORANDUM

**To:** Finance and Operations Committee  
**From:** Joseph Barbarotta  
**Re:** F&O Agenda Item/For Approval  
Award of Contract for On Call Line Striping Service  
**Meeting Date:** June 1,2020  
**cc:** J. Barbarotta, L. Perez

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### Executive Summary:

For consideration and approval of an Award of Contract #21556 to the lower of two bidders HI Way Safety Systems Inc.,9 Rockway Drive, Rockland, Ma. 02370 for On Call Line Striping for the NHPS for Fiscal Year 2020-2021.

**Amount of Contract:** Not to exceed \$25,000.

**Funding Source:** Capital Projects, Acct.

### Key Questions:

1. **Please describe how this service is strategically aligned with school or District goals.** The service is to perform line striping services that are beyond the scope of work of our in house painter.
2. **Please describe the evidence of effectiveness for this contractor. In addition, how is or will the contractor be evaluated? If a continuation service, what are the results of last year's evaluation?** Inspections and maintenance reports are provided. The contractor's performance is inspected by the board of education painter and the city to ensure code compliance.
3. **Why do you believe this agreement is fiscally sound? Include how the contractor was selected (various quotes vs. RFP vs. Sole Source), whether and why the cost has increased over last year (if continuation), and what an alternative might cost.** This contract is being awarded to the lower of the two bidders. The contract increased by \$.04 per lineal foot and crosswalk painting increased significantly from \$75.00 each to \$400.00 each as the design has changed. This contract is priced by lineal foot and lump sum so we can decide which method is most cost effective. The contractor is not a registered SCDP participant.

See award letter attached.



# MEMORANDUM

## BUREAU OF PURCHASES

### CITY OF NEW HAVEN



Michael V. Fumiatti, Purchasing Agent  
200 Orange Street, New Haven,  
Connecticut 06510  
Telephone (203) 946-8201  
Facsimile (203) 946-8206

### CONTRACT AWARD MEMO

<b>TO:</b>	<b>Michael V. Fumiatti, Purchasing Agent</b>		
<b>FROM:</b>	<b>John Barbarotta- Facilities</b>		
<b>DATE:</b>	<b>May 12, 2020</b>		
<b>CONTRACT NAME:</b>	<b>Line Striping</b>		
<b>CONTRACT #</b> <b>CONTRACT START AND</b> <b>COMPLETION DATE:</b>	<b>July 1, 2020- June 30, 2021</b>		
<b>PROJECT #</b>	<b>21702</b>		
<b>Contractor's Name:</b>	<b>Hi-Way Safety Systems Inc.</b>		
<b>Address:</b>	<b>9 Rockway Drive</b>		
<b>City, State, ZIP:</b>	<b>Rockland, MA 02370</b>		
<b>Contractor Contact:</b>	<b>Kathy DeLong</b>		
<b>Telephone:</b>	<b>781-982-9229</b>	<b>Fax</b>	
<b>Vendor Code:</b>	<b>44177</b>	<b>Ship To:895</b>	<b>Bill To : 895</b>
<b>Amount of Contract:</b>	<b>\$25,000</b>		
<b>Account # to charged:</b>	<b>Awaiting new account numbers</b>		

Authorized signatory, please sign this form after your name: By signing you indicate that you are authorized to charge against this account and that this account is appropriate for the work being contracted.

If you agree with the apparent low bidder, please respond within 5 business days.

Should you have any questions or concerns, do not hesitate to contact me.

**Please do not enter a requisition for this award.**

Responses

Success: All data is valid!

Status	#	Item/Description	Quantity Required	Unit of Measure	Unit Price	Total Cost
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Numeric

Hourly rate for Miscellaneous work

Success: All values provided	#1-1	Line painter	25	hourly	\$ 100.00	\$ 2,500.00
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Unit Pricing

Success: All values provided	#2-1	Line Striping Cost per linear foot/ White Paint	10000	LF	\$ 0.24	\$ 2,400.00
Success: All values provided	#2-2	Line Striping Cost per linear foot/ Yellow Paint	10000	LF	\$ 0.24	\$ 2,400.00
Success: All values provided	#2-3	Parking stall (single line)	100	LS	\$ 5.00	\$ 500.00
Success: All values provided	#2-4	Parking stall (double line)	100	LS	\$ 10.00	\$ 1,000.00
Success: All values provided	#2-5	4" line per lineal foot (white,blue,yellow for handicap cross hatching, fire lane lines, no parking zones, bull noses, etc...	10000	LF	\$ 0.30	\$ 3,000.00
Success: All values provided	#2-6	Crosswalks (white & blue)	1	LS	\$ 400.00	\$ 400.00
Success: All values provided	#2-7	Stop bar	1	LS	\$ 100.00	\$ 100.00
Success: All values provided	#2-8	Arrows	1	LS	\$ 50.00	\$ 50.00
Success: All values provided	#2-9	ADA Van Handicap space	1	LS	\$ 45.00	\$ 45.00
Success: All values provided	#2-10	Curbs/Yellow or white	5000	LF	\$ 0.50	\$ 2,500.00

Stencil Emblem pricing

Success: All values provided	#3-1	24" high letters ,No Parking, Fire Lane, Loading zone, etc...	1	LS	\$ 75.00	\$ 75.00
Success: All values provided	#3-2	12" high letters and nnumbers(digits, Reserved, Resident, Doctor, Faculty,etc...	1	LS	\$ 25.00	\$ 25.00
Success: All values provided	#3-3	Miscellaneous stencils including but not limited to: No Parking, Fire Zone, Enter, Exit, Tow Away Zone, EV Electric Vehicle, Motorcycle, Reserved, Stop, Slow, Student Parking, Faculty Parking, Yeild, Buses only, etc...	1	LS	\$ 50.00	\$ 50.00