



NEW HAVEN PUBLIC SCHOOLS

Joseph Barbarotta  
Executive Director  
Facilities Services

**MEMORANDUM**

**To:** Finance and Operations Committee  
**From:** Joseph Barbarotta  
**Re:** F&O Agenda Item/For Approval  
Award of Contract for On Call Landscaping  
**Meeting Date:** June 1,2020  
**cc:** John Barbarotta, Luz Perez

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375 Quinnipiac Ave  
New Haven, CT 06513  
Tel. (475) 220-1631  
Fax. (203) 936-5229

For consideration and approval of the Award of **Contract #21566A** to Cheapskapes Lanscaping 18 County Road North Branford,Ct.06471 for On Call Landscaping (Zones 2,3,4,5,6,7,9,10,13,15,16,17,18,21,22,31,32,33,39,40,46) for the NHPS for Fiscal Year 2020-21.

**Amount of Contract:** Not to exceed \$25,000

**Funding Source:** 2020-2021 Operating Budget  
Acct. #190-47400-56662

**Key Questions:**

1. **Please describe how this service is strategically aligned with school or District goals.**  
The service is to perform grass cutting fall and spring grounds cleanup services district wide.
2. **Please describe the evidence of effectiveness for this contractor. In addition, how is or will the contractor be evaluated? If a continuation service, what are the results of last year's evaluation? Inspections and maintenance reports are provided.**  
The contractor's performance is inspected by the board of education staff and it is tracked through the work order system.
3. **Why do you believe this agreement is fiscally sound? Include how the contractor was selected (various quotes vs. RFP vs. Sole Source), whether and why the cost has increased over last year (if continuation), and what an alternative might cost.**  
This contract is being awarded to the lowest bidder in each zone (school). Both contractors are MBE (Minority Based Enterprises) participant in the SCDP. Amazon is being awarded (25) total schools while Cheapskates is being awarded (21) total schools.

See award letter attached.



**MEMORANDUM  
BUREAU OF PURCHASES  
CITY OF NEW HAVEN**



Michael V. Fumiatti, Purchasing Agent  
200 Orange Street, New Haven,  
Connecticut 06510  
Telephone (203) 946-8201  
Facsimile (203) 946-8206

**CONTRACT AWARD MEMO**

<b>TO:</b>	<b>Michael V. Fumiatti, Purchasing Agent</b>		
<b>FROM:</b>	<b>John Barbarotta- Facilities</b>		
<b>DATE:</b>	<b>May 22, 2020</b>		
<b>CONTRACT NAME:</b>	<b>Landscaping-Zones 2-3-4-5-6-7-9-10-13-15-16-17-18-21-22-31-32-33-39-40-46</b>		
<b>CONTRACT # CONTRACT START AND COMPLETION DATE:</b>	<b>July 1, 2020- June 30, 2021</b>		
<b>PROJECT #</b>	<b>21707</b>		
<b>Contractor's Name:</b>	<b>Cheapsapes LLC.</b>		
<b>Address:</b>	<b>18 County Road</b>		
<b>City, State, ZIP:</b>	<b>North Branford, CT 06471</b>		
<b>Contractor Contact:</b>	<b>Rob Brennan</b>		
<b>Telephone:</b>	<b>203-215-6967</b>	<b>Fax</b>	
<b>Vendor Code:</b>	<b>New vendor</b>	<b>Ship To:895</b>	<b>Bill To : 895</b>
<b>Amount of Contract:</b>	<b>\$50,000</b>		
<b>Account # to charged:</b>	<b>Awaiting new account numbers</b>		

Authorized signatory, please sign this form after your name: By signing you indicate that you are authorized to charge against this account and that this account is appropriate for the work being contracted.

If you agree with the apparent low bidder, please respond within 5 business days.  
Should you have any questions or concerns, do not hesitate to contact me.

**Please do not enter a requisition for this award.**



**Landscaping Awards Breakdown by Zones**

<b>9</b>	<b>Davis Street Magnet School-35 Davis Street</b>								
	Amazon	12	\$180	\$2,160	\$180	\$750	\$3,090	\$7,500	\$10,590
	Cheapscales	12	\$175	\$2,100	\$150	\$700	\$2,950	\$7,500	\$10,450
	Greenway	12	\$175	\$2,100	\$350	\$525	\$2,975	\$6,750	\$9,725
	Diamond	12	\$165	\$1,980	\$450	\$450	\$2,880	\$8,250	\$11,130
	Lior	12	\$0	\$0	\$0	\$0	\$0	\$0	\$0
<b>10</b>	<b>Dr. Reginald Mayo - 185 Goffe Street</b>								
	Amazon	12	\$180	\$2,160	\$430	\$850	\$3,440	\$7,500	\$10,940
	Cheapscales	12	\$175	\$2,100	\$350	\$750	\$3,200	\$7,500	\$10,700
	Greenway	12	\$350	\$4,200	\$525	\$700	\$5,425	\$6,750	\$12,175
	Diamond	12	\$247	\$2,964	\$575	\$575	\$4,114	\$8,250	\$12,364
	Lior	12	\$505	\$6,060	\$3,800	\$2,000	\$11,860	\$59,625	\$71,485
<b>11</b>	<b>Nathan Hale School- 480 Townsend Ave.</b>								
	Amazon	12	\$170	\$2,040	\$280	\$950	\$3,270	\$7,500	\$10,770
	Cheapscales	12	\$0	\$0	\$0	\$0	\$0	\$0	\$0
	Greenway	12	\$175	\$2,100	\$350	\$525	\$2,975	\$6,750	\$9,725
	Diamond	12	\$195	\$2,340	\$300	\$375	\$3,015	\$8,250	\$11,265
	Lior	12	\$505	\$6,060	\$2,800	\$1,850	\$10,710	\$59,625	\$70,335
<b>12</b>	<b>Jepson Magnet School-15 Lexington Ave.</b>								
	Amazon	12	\$180	\$2,160	\$400	\$1,100	\$3,660	\$7,500	\$11,160
	Cheapscales	12	\$0	\$0	\$0	\$0	\$0	\$0	\$0
	Greenway	12	\$350	\$4,200	\$525	\$700	\$5,425	\$6,750	\$12,175
	Diamond	12	\$325	\$3,900	\$425	\$425	\$4,750	\$8,250	\$13,000
	Lior	12	\$0	\$0	\$0	\$0	\$0	\$0	\$0
<b>13</b>	<b>Quinnipiac Magnet School-460 Lexington Ave.</b>								
	Amazon	12	\$200	\$2,400	\$500	\$750	\$3,650	\$7,500	\$11,150
	Cheapscales	12	\$175	\$2,100	\$500	\$700	\$3,300	\$7,500	\$10,800
	Greenway	12	\$175	\$2,100	\$350	\$525	\$2,975	\$6,750	\$9,725
	Diamond	12	\$165	\$1,980	\$450	\$450	\$2,880	\$8,250	\$11,130
	Lior	12	\$605	\$7,260	\$3,400	\$2,200	\$12,860	\$59,625	\$72,485
<b>14</b>	<b>Facilities Management Offices/Wharehouse</b>								
	375 Quinnipiac Ave. 06513								
	Amazon	12	\$100	\$1,200	\$400	\$650	\$2,250	\$7,500	\$9,750
	Cheapscales	12	\$0	\$0	\$0	\$0	\$0	\$0	\$0
	Greenway	12	\$175	\$2,100	\$350	\$525	\$2,975	\$6,750	\$9,725
	Diamond	12	\$65	\$780	\$150	\$195	\$1,125	\$8,250	\$9,375
	Lior	12	\$405	\$4,860	\$2,300	\$1,500	\$8,660	\$59,625	\$68,285
<b>15</b>	<b>Ross/Woodward Magnet School- 185 Barnes Ave.</b>								
	Amazon	12	\$260	\$3,120	\$220	\$1,000	\$4,340	\$7,500	\$11,840
	Cheapscales	12	\$245	\$2,940	\$245	\$900	\$4,085	\$7,500	\$11,585
	Greenway	12	\$525	\$6,300	\$788	\$1,050	\$8,138	\$6,750	\$14,888
	Diamond	12	\$320	\$3,840	\$495	\$525	\$4,860	\$8,250	\$13,110
	Lior	12	\$0	\$0	\$0	\$0	\$0	\$0	\$0
<b>16</b>	<b>Central Kitchen- 131 Barnes Ave.</b>	12							
	Amazon	12	\$110	\$1,320	\$180	\$650	\$2,150	\$7,500	\$9,650
	Cheapscales	12	\$100	\$1,200	\$175	\$600	\$1,975	\$7,500	\$9,475
	Greenway	12	\$88	\$1,050	\$175	\$263	\$1,488	\$6,750	\$8,238
	Diamond	12	\$123	\$1,476	\$165	\$175	\$1,816	\$8,250	\$10,066
	Lior	12	\$0	\$0	\$0	\$0	\$0	\$0	\$0

**Landscaping Awards Breakdown by Zones**

<b>17</b>	<b>Bishop Woods Executive Academy-1481 Quinnipac Ave.</b>								
	Amazon	12	\$170	\$2,040	\$360	\$900	\$3,300	\$7,500	\$10,800
	Cheapscales	12	\$160	\$1,920	\$350	\$900	\$3,170	\$7,500	\$10,670
	Greenway	12	\$175	\$2,100	\$350	\$525	\$2,975	\$6,750	\$9,725
	Diamond	12	\$165	\$1,980	\$150	\$175	\$2,305	\$8,250	\$10,555
	Lior	12	\$0	\$0	\$0	\$0	\$0	\$0	\$0
<b>18</b>	<b>Clinton Avenue School-293 Clinton Ave.</b>								
	Amazon	12	\$150	\$1,800	\$80	\$900	\$2,780	\$7,500	\$10,280
	Cheapscales	12	\$140	\$1,680	\$150	\$800	\$2,630	\$7,500	\$10,130
	Greenway	12	\$175	\$2,100	\$350	\$525	\$2,975	\$6,750	\$9,725
	Diamond	12	\$247	\$2,964	\$225	\$250	\$3,439	\$8,250	\$11,689
	Lior	12	\$0	\$0	\$0	\$0	\$0	\$0	\$0
<b>19</b>	<b>Old Strong School /Storage-69 Grand Ave.</b>								
	Amazon	12	\$90	\$1,080	\$80	\$280	\$1,440	\$7,500	\$8,940
	Cheapscales	12	\$0	\$0	\$0	\$0	\$0	\$0	\$0
	Greenway	12	\$88	\$1,050	\$175	\$263	\$1,488	\$6,750	\$8,238
	Diamond	12	\$75	\$900	\$295	\$295	\$1,490	\$8,250	\$9,740
	Lior	12	\$0	\$0	\$0	\$0	\$0	\$0	\$0
<b>20</b>	<b>Fair Haven School-164 Grand Ave.</b>								
	Amazon	12	\$140	\$1,680	\$280	\$900	\$2,860	\$7,500	\$10,360
	Cheapscales	12	\$0	\$0	\$0	\$0	\$0	\$0	\$0
	Greenway	12	\$175	\$2,100	\$350	\$525	\$2,975	\$6,750	\$9,725
	Diamond	12	\$165	\$1,980	\$550	\$550	\$3,080	\$8,250	\$11,330
	Lior	12	\$0	\$0	\$0	\$0	\$0	\$0	\$0
<b>21</b>	<b>John S. Martinez Magnet School- 100 James Street</b>								
	Amazon	12	\$180	\$2,160	\$150	\$650	\$2,960	\$7,500	\$10,460
	Cheapscales	12	\$175	\$2,100	\$150	\$600	\$2,850	\$7,500	\$10,350
	Greenway	12	\$350	\$4,200	\$525	\$700	\$5,425	\$6,750	\$12,175
	Diamond	12	\$275	\$3,300	\$550	\$550	\$4,400	\$8,250	\$12,650
	Lior	12	\$0	\$0	\$0	\$0	\$0	\$0	\$0
<b>22</b>	<b>Conte West Hills Magnet School-511 Chapel Street</b>								
	Amazon	12	\$210	\$2,520	\$400	\$2,000	\$4,920	\$7,500	\$12,420
	Cheapscales	12	\$200	\$2,400	\$400	\$1,850	\$4,650	\$7,500	\$12,150
	Greenway	12	\$350	\$4,200	\$525	\$700	\$5,425	\$6,750	\$12,175
	Diamond	12	\$425	\$5,100	\$450	\$450	\$6,000	\$8,250	\$14,250
	Lior	12	\$0	\$0	\$0	\$0	\$0	\$0	\$0
<b>23</b>	<b>New Haven Academy- 444 Orange Street</b>								
	Amazon	12	\$60	\$720	\$130	\$350	\$1,200	\$7,500	\$8,700
	Cheapscales	12	\$0	\$0	\$0	\$0	\$0	\$0	\$0
	Greenway	12	\$88	\$1,050	\$175	\$263	\$1,488	\$6,750	\$8,238
	Diamond	12	\$45	\$540	\$150	\$150	\$840	\$8,250	\$9,090
	Lior	12	\$305	\$3,660	\$2,600	\$1,200	\$7,460	\$59,625	\$67,085
<b>24</b>	<b>Hill Regional Career High School- 140 Legion Ave.</b>								
	Amazon	12	\$240	\$2,880	\$280	\$1,000	\$4,160	\$7,500	\$11,660
	Cheapscales	12	\$0	\$0	\$0	\$0	\$0	\$0	\$0
	Greenway	12	\$350	\$4,200	\$525	\$700	\$5,425	\$6,750	\$12,175
	Diamond	12	\$325	\$3,900	\$595	\$650	\$5,145	\$8,250	\$13,395
	Lior	12	\$785	\$9,420	\$5,000	\$4,000	\$18,420	\$59,625	\$78,045





**Landscaping Awards Breakdown by Zones**

<b>32</b>	<b>Barnard Magnet School- 170 Derby Ave.</b>								
	Amazon	12	\$300	\$3,600	\$370	\$1,000	\$4,970	\$7,500	\$12,470
	Cheapscales	12	\$285	\$3,420	\$350	\$1,000	\$4,770	\$7,500	\$12,270
	Greenway	12	\$350	\$4,200	\$525	\$700	\$5,425	\$6,750	\$12,175
	Diamond	12	\$325	\$3,900	\$330	\$330	\$4,560	\$8,250	\$12,810
	Lior	12	\$0	\$0	\$0	\$0	\$0	\$0	\$0
<b>33</b>	<b>Betsy Ross Arts Magnet School- 150 Kimberly Ave.</b>								
	Amazon	12	\$180	\$2,160	\$370	\$1,200	\$3,730	\$7,500	\$11,230
	Cheapscales	12	\$175	\$2,100	\$350	\$1,100	\$3,550	\$7,500	\$11,050
	Greenway	12	\$175	\$2,100	\$350	\$525	\$2,975	\$6,750	\$9,725
	Diamond	12	\$137	\$1,644	\$325	\$325	\$2,294	\$8,250	\$10,544
	Lior	12	\$0	\$0	\$0	\$0	\$0	\$0	\$0
<b>34</b>	<b>Celentano-400 Canner Street</b>								
	Amazon	12	\$240	\$2,880	\$450	\$1,100	\$4,430	\$7,500	\$11,930
	Cheapscales	12	\$0	\$0	\$0	\$0	\$0	\$0	\$0
	Greenway	12	\$350	\$4,200	\$525	\$700	\$5,425	\$6,750	\$12,175
	Diamond	12	\$288	\$3,456	\$500	\$550	\$4,506	\$8,250	\$12,756
	Lior	12	\$630	\$7,560	\$4,000	\$3,000	\$14,560	\$59,625	\$74,185
<b>35</b>	<b>Strong Magnet School-130 Orchard Street</b>								
	Amazon	12	\$100	\$1,200	\$150	\$900	\$2,250	\$7,500	\$9,750
	Cheapscales	12	\$0	\$0	\$0	\$0	\$0	\$0	\$0
	Greenway	12	\$175	\$2,100	\$350	\$525	\$2,975	\$6,750	\$9,725
	Diamond	12	\$206	\$2,472	\$275	\$295	\$3,042	\$8,250	\$11,292
	Lior	12	\$0	\$0	\$0	\$0	\$0	\$0	\$0
<b>36</b>	<b>Edgewood Magnet School- 737 Edgewood Ave.</b>								
	Amazon	12	\$120	\$1,440	\$180	\$650	\$2,270	\$7,500	\$9,770
	Cheapscales	12	\$0	\$0	\$0	\$0	\$0	\$0	\$0
	Greenway	12	\$175	\$2,100	\$350	\$525	\$2,975	\$6,750	\$9,725
	Diamond	12	\$155	\$1,860	\$155	\$155	\$2,170	\$8,250	\$10,420
	Lior	12	\$0	\$0	\$0	\$0	\$0	\$0	\$0
<b>37</b>	<b>John C. Daniels Magnet School- 569 Congress Ave.</b>								
	Amazon	12	\$130	\$1,560	\$280	\$1,000	\$2,840	\$7,500	\$10,340
	Cheapscales	12	\$0	\$0	\$0	\$0	\$0	\$0	\$0
	Greenway	12	\$350	\$4,200	\$525	\$700	\$5,425	\$6,750	\$12,175
	Diamond	12	\$250	\$3,000	\$325	\$350	\$3,675	\$8,250	\$11,925
	Lior	12	\$0	\$0	\$0	\$0	\$0	\$0	\$0
<b>38</b>	<b>Riverside Education Academy-103 Hallock Ave.</b>								
	Amazon	12	\$70	\$840	\$180	\$550	\$1,570	\$7,500	\$9,070
	Cheapscales	12	\$0	\$0	\$0	\$0	\$0	\$0	\$0
	Greenway	12	\$88	\$1,050	\$175	\$263	\$1,488	\$6,750	\$8,238
	Diamond	12	\$35	\$420	\$110	\$110	\$640	\$8,250	\$8,890
	Lior	12	\$0	\$0	\$0	\$0	\$0	\$59,625	\$59,625
<b>39</b>	<b>Clemente Leadership Academy- 360 Columbus Ave.</b>								
	Amazon	12	\$210	\$2,520	\$300	\$900	\$3,720	\$7,500	\$11,220
	Cheapscales	12	\$200	\$2,400	\$300	\$900	\$3,600	\$7,500	\$11,100
	Greenway	12	\$175	\$2,100	\$350	\$525	\$2,975	\$6,750	\$9,725
	Diamond	12	\$325	\$3,900	\$225	\$250	\$4,375	\$8,250	\$12,625
	Lior	12	\$0	\$0	\$0	\$0	\$0	\$0	\$0

**Landscaping Awards Breakdown by Zones**

<b>40</b>	<b>Hill Central Music Academy- 140 DeWitt Street</b>								
	Amazon	12	\$120	\$1,440	\$450	\$900	\$2,790	\$7,500	\$10,290
	Cheapscales	12	\$110	\$1,320	\$500	\$800	\$2,620	\$7,500	\$10,120
	Greenway	12	\$350	\$4,200	\$525	\$700	\$5,425	\$6,750	\$12,175
	Diamond	12	\$325	\$3,900	\$220	\$275	\$4,395	\$8,250	\$12,645
	Lior	12	\$0	\$0	\$0	\$0	\$0	\$0	\$0
<b>41</b>	<b>Troup School- 259 Edgewood Ave.</b>								
	Amazon	12	\$140	\$1,680	\$450	\$1,100	\$3,230	\$7,500	\$10,730
	Cheapscales	12	\$0	\$0	\$0	\$0	\$0	\$0	\$0
	Greenway	12	\$175	\$2,100	\$350	\$525	\$2,975	\$6,750	\$9,725
	Diamond	12	\$247	\$2,964	\$165	\$165	\$3,294	\$8,250	\$11,544
	Lior	12	\$0	\$0	\$0	\$0	\$0	\$0	\$0
<b>42</b>	<b>Truman School- 114 Truman Street</b>								
	Amazon	12	\$150	\$1,800	\$380	\$750	\$2,930	\$7,500	\$10,430
	Cheapscales	12	\$0	\$0	\$0	\$0	\$0	\$0	\$0
	Greenway	12	\$350	\$4,200	\$525	\$700	\$5,425	\$6,750	\$12,175
	Diamond	12	\$165	\$1,980	\$225	\$255	\$2,460	\$8,250	\$10,710
	Lior	12	\$0	\$0	\$0	\$0	\$0	\$0	\$0
<b>43</b>	<b>W. Hooker Elementary School- 180 Canner Street</b>								
	Amazon	12	\$120	\$1,440	\$370	\$480	\$2,290	\$7,500	\$9,790
	Cheapscales	12	\$0	\$0	\$0	\$0	\$0	\$0	\$0
	Greenway	12	\$88	\$1,050	\$175	\$263	\$1,488	\$6,750	\$8,238
	Diamond	12	\$65	\$780	\$120	\$140	\$1,040	\$8,250	\$9,290
	Lior	12	\$390	\$4,680	\$1,800	\$1,400	\$7,880	\$59,625	\$67,505
<b>44</b>	<b>W. Hooker School- 691 Whitney Ave.</b>	12							
	Amazon	12	\$150	\$1,800	\$380	\$900	\$3,080	\$7,500	\$10,580
	Cheapscales	12	\$0	\$0	\$0	\$0	\$0	\$0	\$0
	Greenway	12	\$175	\$2,100	\$350	\$525	\$2,975	\$6,750	\$9,725
	Diamond	12	\$82	\$984	\$175	\$200	\$1,359	\$8,250	\$9,609
	Lior	12	\$405	\$4,860	\$3,100	\$2,000	\$9,960	\$59,625	\$69,585
<b>45</b>	<b>East Rock Magnet School- 133 Nash Street</b>								
	Amazon	12	\$150	\$1,800	\$380	\$1,100	\$3,280	\$7,500	\$10,780
	Cheapscales	12	\$0	\$0	\$0	\$0	\$0	\$0	\$0
	Greenway	12	\$175	\$2,100	\$350	\$525	\$2,975	\$6,750	\$9,725
	Diamond	12	\$165	\$1,980	\$225	\$250	\$2,455	\$8,250	\$10,705
	Lior	12	\$430	\$5,160	\$3,100	\$2,000	\$10,260	\$59,625	\$69,885
<b>46</b>	<b>Engineering &amp; Science University Magnet School-500 Boston Post Road- West Haven</b>								
	Amazon	12	\$300	\$3,600	\$400	\$700	\$4,700	\$7,500	\$12,200
	Cheapscales	12	\$280	\$3,360	\$400	\$700	\$4,460	\$7,500	\$11,960
	Greenway	12	\$175	\$2,100	\$350	\$525	\$2,975	\$6,750	\$9,725
	Diamond	12	\$219	\$2,628	\$165	\$275	\$3,068	\$8,250	\$11,318
	Lior	12	\$440	\$5,280	\$3,985	\$2,800	\$12,065	\$59,625	\$71,690
	<b>Zone Awards</b>								
<b>Amazon- 25 Zones- 1-8-11-12-14-19-20-23-24-25-26-27-28--29-30-34-35-36-37-38-41-42-43-44-45</b>									
<b>Cheapscales- 21 Zones- 2-3-4-5-6-7-9-10-13-15-16-17-18-21-22-31-32-33-39-40-46</b>									