



NEW HAVEN PUBLIC SCHOOLS

Joseph Barbarotta
Executive Director
Facilities Services

MEMORANDUM

To: Finance and Operations Committee
From: Joseph Barbarotta
Re: F&O Agenda Item/For Approval
Award of Contract for On Call Landscaping
Meeting Date: June 1,2020
cc: John Barbarotta, Luz Perez



375 Quinnipiac Ave
New Haven, CT 06513
Tel. (475) 220-1631
Fax. (203) 936-5229

For consideration and approval of the Renewal of **Contract #21566A-2-2** to Amazon Landscaping Design,LLC,226 Forest Road ,West haven, CT. 06516 for On Call Landscaping (Zones 1,8,11,12,14,19,20,23,24,25,26,27,28,29,30,34,35,36,37,38,41,42,43,44,45) for the NHPS for Fiscal Year 2020-21.

Amount of Contract: Not to exceed \$25,000

Funding Source: 2020-2021 Operating Budget
Acct. #190-47400-56662

Key Questions:

1. **Please describe how this service is strategically aligned with school or District goals.**
The service is to perform grass cutting fall and spring grounds cleanup services district wide.
2. **Please describe the evidence of effectiveness for this contractor. In addition, how is or will the contractor be evaluated? If a continuation service, what are the results of last year's evaluation? Inspections and maintenance reports are provided.**
The contractor's performance is inspected by the board of education staff and it is tracked through the work order system.
3. **Why do you believe this agreement is fiscally sound? Include how the contractor was selected (various quotes vs. RFP vs. Sole Source), whether and why the cost has increased over last year (if continuation), and what an alternative might cost.**
This contract is being awarded to the lowest bidder in each zone (school). Both contractors are MBE (Minority Based Enterprises) participant in the SCDP. Amazon is being awarded 25 total schools while Cheapskates is being awarded 21 total schools.

See award letter attached.



**MEMORANDUM
BUREAU OF PURCHASES
CITY OF NEW HAVEN**



Michael V. Fumiatti, Purchasing Agent
200 Orange Street, New Haven,
Connecticut 06510
Telephone (203) 946-8201
Facsimile (203) 946-8206

CONTRACT AWARD MEMO

TO:	Michael V. Fumiatti, Purchasing Agent		
FROM:	John Barbarotta- Facilities		
DATE:	May 22, 2020		
CONTRACT NAME:	Landscaping- Zones- 1-8-11-12-14-19-20-23-24-25-26-27-28-29-30-34-35-36-37-38-41-42-423-44-45		
CONTRACT # CONTRACT START AND COMPLETION DATE:	July 1, 2020- June 30, 2021		
PROJECT #	21707		
Contractor's Name:	Amazon Landscaping Design and Handyman Services LLC.		
Address:	226 Forest Road		
City, State, ZIP:	West Haven, CT 06516		
Contractor Contact:	Marco Zanette		
Telephone:	203-934-7476	Fax	
Vendor Code:	50661	Ship To:895	Bill To : 895
Amount of Contract:	\$105,000		
Account # to charged:	Awaiting new account numbers		

Authorized signatory, please sign this form after your name: By signing you indicate that you are authorized to charge against this account and that this account is appropriate for the work being contracted.

If you agree with the apparent low bidder, please respond within 5 business days.
Should you have any questions or concerns, do not hesitate to contact me.

Please do not enter a requisition for this award.

Landscaping Awards Breakdown by Zones

	# Cuts	Cost Per Cut	Total Cut /Trim	Spring Cleaup	Fall Clean-up	Sub Total	Total Hourly Rate	Total Bid
1 James Hillhouse High School- 48 Sherman Parkway								
Amazon	12	\$380	\$4,560	\$800	\$2,000	\$7,360	\$7,500	\$14,860
Cheapscales	12	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Greenway	12	\$525	\$6,300	\$788	\$1,050	\$8,138	\$6,750	\$14,888
Diamond	12	\$660	\$7,920	\$1,100	\$1,200	\$10,220	\$8,250	\$18,470
Lior	12	\$855	\$10,260	\$5,000	\$3,250	\$18,510	\$59,625	\$78,135
2 King/Robinson Magnet School -150 Fournier St.								
Amazon	12	\$240	\$2,880	\$150	\$1,100	\$4,130	\$7,500	\$11,630
Cheapscales	12	\$230	\$2,760	\$200	\$1,000	\$3,960	\$7,500	\$11,460
Greenway	12	\$350	\$4,200	\$525	\$700	\$5,425	\$6,750	\$12,175
Diamond	12	\$247	\$2,964	\$300	\$350	\$3,614	\$8,250	\$11,864
Lior	12	\$855	\$10,260	\$5,000	\$3,250	\$18,510	\$59,625	\$78,135
3 Mauro/Sheridan Magnet School - 191 Fountain St.								
Amazon	12	\$180	\$2,160	\$180	\$750	\$3,090	\$7,500	\$10,590
Cheapscales	12	\$175	\$2,100	\$200	\$700	\$3,000	\$7,500	\$10,500
Greenway	12	\$175	\$2,100	\$350	\$525	\$2,975	\$6,750	\$9,725
Diamond	12	\$275	\$3,300	\$550	\$550	\$4,400	\$8,250	\$12,650
Lior	12	\$630	\$7,560	\$4,500	\$3,000	\$15,060	\$59,625	\$74,685
4 Beecher Magnet School-100 Jewell Street								
Amazon	12	\$180	\$2,160	\$180	\$900	\$3,240	\$7,500	\$10,740
Cheapscales	12	\$160	\$1,920	\$250	\$800	\$2,970	\$7,500	\$10,470
Greenway	12	\$175	\$2,100	\$350	\$525	\$2,975	\$6,750	\$9,725
Diamond	12	\$300	\$3,600	\$550	\$550	\$4,700	\$8,250	\$12,950
Lior	12	\$785	\$9,420	\$4,200	\$3,000	\$16,620	\$59,625	\$76,245
5 Brennan/Rogers Magnet School -199 Wilmont Road								
Amazon	12	\$180	\$2,160	\$170	\$1,400	\$3,730	\$7,500	\$11,230
Cheapscales	12	\$150	\$1,800	\$200	\$1,200	\$3,200	\$7,500	\$10,700
Greenway	12	\$175	\$2,100	\$350	\$525	\$2,975	\$6,750	\$9,725
Diamond	12	\$165	\$1,980	\$325	\$325	\$2,630	\$8,250	\$10,880
Lior	12	\$0	\$0	\$0	\$0	\$0	\$0	\$0
6 Brennan/Rogers Magnet School- 200 Wilmont Road								
Amazon	12	\$180	\$2,160	\$180	\$1,400	\$3,740	\$7,500	\$11,240
Cheapscales	12	\$175	\$2,100	\$250	\$1,200	\$3,550	\$7,500	\$11,050
Greenway	12	\$350	\$4,200	\$525	\$700	\$5,425	\$6,750	\$12,175
Diamond	12	\$330	\$3,960	\$450	\$450	\$4,860	\$8,250	\$13,110
Lior	12	\$0	\$0	\$0	\$0	\$0	\$0	\$0
7 West Rock Author's Academy&Shack-311 Valley Street								
Amazon	12	\$180	\$2,160	\$280	\$1,400	\$3,840	\$7,500	\$11,340
Cheapscales	12	\$175	\$2,100	\$200	\$1,300	\$3,600	\$7,500	\$11,100
Greenway	12	\$88	\$1,050	\$175	\$263	\$1,488	\$6,750	\$8,238
Diamond	12	\$205	\$2,460	\$650	\$650	\$3,760	\$8,250	\$12,010
Lior	12	\$705	\$8,460	\$3,800	\$2,200	\$14,460	\$59,625	\$74,085
8 Wexler/Grant School - 55 Foote Street								
Amazon	12	\$180	\$2,160	\$420	\$1,100	\$3,680	\$7,500	\$11,180
Cheapscales	12	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Greenway	12	\$525	\$6,300	\$788	\$1,050	\$8,138	\$6,750	\$14,888
Diamond	12	\$165	\$1,980	\$550	\$550	\$3,080	\$8,250	\$11,330
Lior	12	\$0	\$0	\$0	\$0	\$0	\$0	\$0

Landscaping Awards Breakdown by Zones

9	Davis Street Magnet School-35 Davis Street								
	Amazon	12	\$180	\$2,160	\$180	\$750	\$3,090	\$7,500	\$10,590
	Cheapscales	12	\$175	\$2,100	\$150	\$700	\$2,950	\$7,500	\$10,450
	Greenway	12	\$175	\$2,100	\$350	\$525	\$2,975	\$6,750	\$9,725
	Diamond	12	\$165	\$1,980	\$450	\$450	\$2,880	\$8,250	\$11,130
	Lior	12	\$0	\$0	\$0	\$0	\$0	\$0	\$0
10	Dr. Reginald Mayo - 185 Goffe Street								
	Amazon	12	\$180	\$2,160	\$430	\$850	\$3,440	\$7,500	\$10,940
	Cheapscales	12	\$175	\$2,100	\$350	\$750	\$3,200	\$7,500	\$10,700
	Greenway	12	\$350	\$4,200	\$525	\$700	\$5,425	\$6,750	\$12,175
	Diamond	12	\$247	\$2,964	\$575	\$575	\$4,114	\$8,250	\$12,364
	Lior	12	\$505	\$6,060	\$3,800	\$2,000	\$11,860	\$59,625	\$71,485
11	Nathan Hale School- 480 Townsend Ave.								
	Amazon	12	\$170	\$2,040	\$280	\$950	\$3,270	\$7,500	\$10,770
	Cheapscales	12	\$0	\$0	\$0	\$0	\$0	\$0	\$0
	Greenway	12	\$175	\$2,100	\$350	\$525	\$2,975	\$6,750	\$9,725
	Diamond	12	\$195	\$2,340	\$300	\$375	\$3,015	\$8,250	\$11,265
	Lior	12	\$505	\$6,060	\$2,800	\$1,850	\$10,710	\$59,625	\$70,335
12	Jepson Magnet School-15 Lexington Ave.								
	Amazon	12	\$180	\$2,160	\$400	\$1,100	\$3,660	\$7,500	\$11,160
	Cheapscales	12	\$0	\$0	\$0	\$0	\$0	\$0	\$0
	Greenway	12	\$350	\$4,200	\$525	\$700	\$5,425	\$6,750	\$12,175
	Diamond	12	\$325	\$3,900	\$425	\$425	\$4,750	\$8,250	\$13,000
	Lior	12	\$0	\$0	\$0	\$0	\$0	\$0	\$0
13	Quinnipiac Magnet School-460 Lexington Ave.								
	Amazon	12	\$200	\$2,400	\$500	\$750	\$3,650	\$7,500	\$11,150
	Cheapscales	12	\$175	\$2,100	\$500	\$700	\$3,300	\$7,500	\$10,800
	Greenway	12	\$175	\$2,100	\$350	\$525	\$2,975	\$6,750	\$9,725
	Diamond	12	\$165	\$1,980	\$450	\$450	\$2,880	\$8,250	\$11,130
	Lior	12	\$605	\$7,260	\$3,400	\$2,200	\$12,860	\$59,625	\$72,485
14	Facilities Management Offices/Wharehouse								
	375 Quinnipiac Ave. 06513								
	Amazon	12	\$100	\$1,200	\$400	\$650	\$2,250	\$7,500	\$9,750
	Cheapscales	12	\$0	\$0	\$0	\$0	\$0	\$0	\$0
	Greenway	12	\$175	\$2,100	\$350	\$525	\$2,975	\$6,750	\$9,725
	Diamond	12	\$65	\$780	\$150	\$195	\$1,125	\$8,250	\$9,375
	Lior	12	\$405	\$4,860	\$2,300	\$1,500	\$8,660	\$59,625	\$68,285
15	Ross/Woodward Magnet School- 185 Barnes Ave.								
	Amazon	12	\$260	\$3,120	\$220	\$1,000	\$4,340	\$7,500	\$11,840
	Cheapscales	12	\$245	\$2,940	\$245	\$900	\$4,085	\$7,500	\$11,585
	Greenway	12	\$525	\$6,300	\$788	\$1,050	\$8,138	\$6,750	\$14,888
	Diamond	12	\$320	\$3,840	\$495	\$525	\$4,860	\$8,250	\$13,110
	Lior	12	\$0	\$0	\$0	\$0	\$0	\$0	\$0
16	Central Kitchen- 131 Barnes Ave.	12							
	Amazon	12	\$110	\$1,320	\$180	\$650	\$2,150	\$7,500	\$9,650
	Cheapscales	12	\$100	\$1,200	\$175	\$600	\$1,975	\$7,500	\$9,475
	Greenway	12	\$88	\$1,050	\$175	\$263	\$1,488	\$6,750	\$8,238
	Diamond	12	\$123	\$1,476	\$165	\$175	\$1,816	\$8,250	\$10,066
	Lior	12	\$0	\$0	\$0	\$0	\$0	\$0	\$0

Landscaping Awards Breakdown by Zones

17	Bishop Woods Executive Academy-1481 Quinnipac Ave.								
	Amazon	12	\$170	\$2,040	\$360	\$900	\$3,300	\$7,500	\$10,800
	Cheapscales	12	\$160	\$1,920	\$350	\$900	\$3,170	\$7,500	\$10,670
	Greenway	12	\$175	\$2,100	\$350	\$525	\$2,975	\$6,750	\$9,725
	Diamond	12	\$165	\$1,980	\$150	\$175	\$2,305	\$8,250	\$10,555
	Lior	12	\$0	\$0	\$0	\$0	\$0	\$0	\$0
18	Clinton Avenue School-293 Clinton Ave.								
	Amazon	12	\$150	\$1,800	\$80	\$900	\$2,780	\$7,500	\$10,280
	Cheapscales	12	\$140	\$1,680	\$150	\$800	\$2,630	\$7,500	\$10,130
	Greenway	12	\$175	\$2,100	\$350	\$525	\$2,975	\$6,750	\$9,725
	Diamond	12	\$247	\$2,964	\$225	\$250	\$3,439	\$8,250	\$11,689
	Lior	12	\$0	\$0	\$0	\$0	\$0	\$0	\$0
19	Old Strong School /Storage-69 Grand Ave.								
	Amazon	12	\$90	\$1,080	\$80	\$280	\$1,440	\$7,500	\$8,940
	Cheapscales	12	\$0	\$0	\$0	\$0	\$0	\$0	\$0
	Greenway	12	\$88	\$1,050	\$175	\$263	\$1,488	\$6,750	\$8,238
	Diamond	12	\$75	\$900	\$295	\$295	\$1,490	\$8,250	\$9,740
	Lior	12	\$0	\$0	\$0	\$0	\$0	\$0	\$0
20	Fair Haven School-164 Grand Ave.								
	Amazon	12	\$140	\$1,680	\$280	\$900	\$2,860	\$7,500	\$10,360
	Cheapscales	12	\$0	\$0	\$0	\$0	\$0	\$0	\$0
	Greenway	12	\$175	\$2,100	\$350	\$525	\$2,975	\$6,750	\$9,725
	Diamond	12	\$165	\$1,980	\$550	\$550	\$3,080	\$8,250	\$11,330
	Lior	12	\$0	\$0	\$0	\$0	\$0	\$0	\$0
21	John S. Martinez Magnet School- 100 James Street								
	Amazon	12	\$180	\$2,160	\$150	\$650	\$2,960	\$7,500	\$10,460
	Cheapscales	12	\$175	\$2,100	\$150	\$600	\$2,850	\$7,500	\$10,350
	Greenway	12	\$350	\$4,200	\$525	\$700	\$5,425	\$6,750	\$12,175
	Diamond	12	\$275	\$3,300	\$550	\$550	\$4,400	\$8,250	\$12,650
	Lior	12	\$0	\$0	\$0	\$0	\$0	\$0	\$0
22	Conte West Hills Magnet School-511 Chapel Street								
	Amazon	12	\$210	\$2,520	\$400	\$2,000	\$4,920	\$7,500	\$12,420
	Cheapscales	12	\$200	\$2,400	\$400	\$1,850	\$4,650	\$7,500	\$12,150
	Greenway	12	\$350	\$4,200	\$525	\$700	\$5,425	\$6,750	\$12,175
	Diamond	12	\$425	\$5,100	\$450	\$450	\$6,000	\$8,250	\$14,250
	Lior	12	\$0	\$0	\$0	\$0	\$0	\$0	\$0
23	New Haven Academy- 444 Orange Street								
	Amazon	12	\$60	\$720	\$130	\$350	\$1,200	\$7,500	\$8,700
	Cheapscales	12	\$0	\$0	\$0	\$0	\$0	\$0	\$0
	Greenway	12	\$88	\$1,050	\$175	\$263	\$1,488	\$6,750	\$8,238
	Diamond	12	\$45	\$540	\$150	\$150	\$840	\$8,250	\$9,090
	Lior	12	\$305	\$3,660	\$2,600	\$1,200	\$7,460	\$59,625	\$67,085
24	Hill Regional Career High School- 140 Legion Ave.								
	Amazon	12	\$240	\$2,880	\$280	\$1,000	\$4,160	\$7,500	\$11,660
	Cheapscales	12	\$0	\$0	\$0	\$0	\$0	\$0	\$0
	Greenway	12	\$350	\$4,200	\$525	\$700	\$5,425	\$6,750	\$12,175
	Diamond	12	\$325	\$3,900	\$595	\$650	\$5,145	\$8,250	\$13,395
	Lior	12	\$785	\$9,420	\$5,000	\$4,000	\$18,420	\$59,625	\$78,045

Landscaping Awards Breakdown by Zones

32	Barnard Magnet School- 170 Derby Ave.								
	Amazon	12	\$300	\$3,600	\$370	\$1,000	\$4,970	\$7,500	\$12,470
	Cheapscales	12	\$285	\$3,420	\$350	\$1,000	\$4,770	\$7,500	\$12,270
	Greenway	12	\$350	\$4,200	\$525	\$700	\$5,425	\$6,750	\$12,175
	Diamond	12	\$325	\$3,900	\$330	\$330	\$4,560	\$8,250	\$12,810
	Lior	12	\$0	\$0	\$0	\$0	\$0	\$0	\$0
33	Betsy Ross Arts Magnet School- 150 Kimberly Ave.								
	Amazon	12	\$180	\$2,160	\$370	\$1,200	\$3,730	\$7,500	\$11,230
	Cheapscales	12	\$175	\$2,100	\$350	\$1,100	\$3,550	\$7,500	\$11,050
	Greenway	12	\$175	\$2,100	\$350	\$525	\$2,975	\$6,750	\$9,725
	Diamond	12	\$137	\$1,644	\$325	\$325	\$2,294	\$8,250	\$10,544
	Lior	12	\$0	\$0	\$0	\$0	\$0	\$0	\$0
34	Celentano-400 Canner Street								
	Amazon	12	\$240	\$2,880	\$450	\$1,100	\$4,430	\$7,500	\$11,930
	Cheapscales	12	\$0	\$0	\$0	\$0	\$0	\$0	\$0
	Greenway	12	\$350	\$4,200	\$525	\$700	\$5,425	\$6,750	\$12,175
	Diamond	12	\$288	\$3,456	\$500	\$550	\$4,506	\$8,250	\$12,756
	Lior	12	\$630	\$7,560	\$4,000	\$3,000	\$14,560	\$59,625	\$74,185
35	Strong Magnet School-130 Orchard Street								
	Amazon	12	\$100	\$1,200	\$150	\$900	\$2,250	\$7,500	\$9,750
	Cheapscales	12	\$0	\$0	\$0	\$0	\$0	\$0	\$0
	Greenway	12	\$175	\$2,100	\$350	\$525	\$2,975	\$6,750	\$9,725
	Diamond	12	\$206	\$2,472	\$275	\$295	\$3,042	\$8,250	\$11,292
	Lior	12	\$0	\$0	\$0	\$0	\$0	\$0	\$0
36	Edgewood Magnet School- 737 Edgewood Ave.								
	Amazon	12	\$120	\$1,440	\$180	\$650	\$2,270	\$7,500	\$9,770
	Cheapscales	12	\$0	\$0	\$0	\$0	\$0	\$0	\$0
	Greenway	12	\$175	\$2,100	\$350	\$525	\$2,975	\$6,750	\$9,725
	Diamond	12	\$155	\$1,860	\$155	\$155	\$2,170	\$8,250	\$10,420
	Lior	12	\$0	\$0	\$0	\$0	\$0	\$0	\$0
37	John C. Daniels Magnet School- 569 Congress Ave.								
	Amazon	12	\$130	\$1,560	\$280	\$1,000	\$2,840	\$7,500	\$10,340
	Cheapscales	12	\$0	\$0	\$0	\$0	\$0	\$0	\$0
	Greenway	12	\$350	\$4,200	\$525	\$700	\$5,425	\$6,750	\$12,175
	Diamond	12	\$250	\$3,000	\$325	\$350	\$3,675	\$8,250	\$11,925
	Lior	12	\$0	\$0	\$0	\$0	\$0	\$0	\$0
38	Riverside Education Academy-103 Hallock Ave.								
	Amazon	12	\$70	\$840	\$180	\$550	\$1,570	\$7,500	\$9,070
	Cheapscales	12	\$0	\$0	\$0	\$0	\$0	\$0	\$0
	Greenway	12	\$88	\$1,050	\$175	\$263	\$1,488	\$6,750	\$8,238
	Diamond	12	\$35	\$420	\$110	\$110	\$640	\$8,250	\$8,890
	Lior	12	\$0	\$0	\$0	\$0	\$0	\$59,625	\$59,625
39	Clemente Leadership Academy- 360 Columbus Ave.								
	Amazon	12	\$210	\$2,520	\$300	\$900	\$3,720	\$7,500	\$11,220
	Cheapscales	12	\$200	\$2,400	\$300	\$900	\$3,600	\$7,500	\$11,100
	Greenway	12	\$175	\$2,100	\$350	\$525	\$2,975	\$6,750	\$9,725
	Diamond	12	\$325	\$3,900	\$225	\$250	\$4,375	\$8,250	\$12,625
	Lior	12	\$0	\$0	\$0	\$0	\$0	\$0	\$0

