



NEW HAVEN PUBLIC SCHOOLS

Memorandum

To: Finance and Operations Committee

From: Joseph Barbarotta, Executive Director – Facilities Dept.

Re: F&O Agenda Item Request/Approval
Renewal of Agreement for Energy Monitoring Services

Meeting Date: August 23, 2021

cc: Robyn Odei-Nitiri, Luz Perez

Executive Summary:

Approval is requested to Renew Agreement between the New Haven Board of Education and Artis Energy Intelligence, LLC, 362 Industrial Park Road, Suite 7, Middletown, CT 06457) to provide Energy Monitoring Services to various New Haven Public Schools for the period of July 1, 2021 to June 30, 2022, in an amount not to exceed \$94,860.

Funding Source: Capital Projects 3C22-2262-58101

Key Questions:

- 1. Please describe how this service is strategically aligned with school or District goals:**
This service provides real time electrical usage monitoring information at each school at 5-minute intervals, which is necessary for the district to be able to control electrical usage, and it is also a prerequisite for eligibility for energy company rebate programs.
- 2. Please describe the evidence of effectiveness for this contractor. In addition, how is or will the contractor be evaluated? If a continuation service, what are the results of last year's evaluation?**
The effectiveness of this contractor is evidenced via the tracking reports reviewed at the weekly COO's Facilities Department Meeting. The contractor is evaluated on a daily basis as energy usage is monitored daily. The district did not experience any interruption of this service last year. We found the information vital to our ability to control and actually reduce our overall electrical usage throughout the year.
- 3. Why do you believe this agreement is fiscally sound? Include how the contractor was selected (various quotes vs. RFP vs. Sole Source), whether and why the cost has increased over last year (if continuation), and what an alternative might cost.**
This contract is fiscally sound as we only pay for the points we have chosen to monitor that are relative to our need to receive information needed to substantiate our actual usage. We cannot control price of electricity but we can control usage and that is fiscally sound management. The contractor was originally selected through the RFP process and although there may be other companies that can now provide a similar service the fact that we already have the proprietary infrastructure in place district wide and they have performed admirably for a number of years we believe it behooves us to continue our contracted agreement. For this reason, the City has designated Artis as Sole Source. The cost has remained flat and the contract cannot exceed the use of 93 total points, which is less than what we have last year due to the closing of two schools.

Draft of the new agreement is attached and will be finalized upon approval.